

# The Employment Profile of Cities around the World: Consumption vs. Production Cities and Economic Development

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## Abstract

Census data for 7,000 cities – three fourth of the world’s urban population – reveal that cities of the same population size in countries with similar development levels differ substantially in terms of their employment composition, especially in the developing world. Using these data, we classify cities into *production cities* with high employment shares of *urban tradables* (e.g., manufacturing or business services) or *consumption cities* with high employment shares of *urban non-tradables* (e.g., retail and personal services). After establishing stylized facts regarding the global sectoral distribution of cities, we discuss the various paths by which developing nations may urbanize through production cities – via industrialization or tradable services (as, for example, in Asia) – or consumption cities – via resource exports (Africa or the Middle East) or premature deindustrialization (Latin America). Country and city-level data appear to corroborate our hypotheses. Results on the construction of “vanitous” tall buildings also provide suggestive evidence on the relationship between resource exports and consumption cities. Importantly, consumption cities seem to present lower growth opportunities than production cities, diminishing the role of cities as “engines of growth.” Understanding how sectoral structure mediates the urbanization-growth relationship and how consumption cities become production cities is thus highly relevant for policy.

Keywords: Structural Transformation; Urbanization; Consumption Cities; Industrialization; Natural Resources; Deindustrialization; Sectoral Employment; Informality; Construction

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While the developing world is half urban today, it will be two-thirds urban by 2050 (United Nations, 2018). This dramatic urban growth will be driven by sub-Saharan Africa that will go from 40% urban to 60% urban (a 20 percentage points increase), followed by Asia that will go from 50% urban to two-thirds urban (+15 p.p.) and Latin America that will go from 80% urban to 90% urban (+10 p.p.). Thus, it is crucial to understand how the urbanization process shapes the economic structure of developing countries' cities and the type of jobs available to their residents. Yet, little is known on how much, and why, cities across the world differ in terms of sectoral or informal employment.

*Promoting sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all, and making cities and human settlements inclusive, safe, resilient and sustainable* are U.N. Sustainable Development Goals 8 and 11, respectively. However, there is a "good jobs challenge" in many developing countries, where cities do not create enough stable jobs for their growing populations and youth (Danquah et al., 2021; Danquah and Sen, 2023; Fields et al., 2023; Danquah, 2023).

Traditionally, the urbanization process has been linked to a virtuous circle between economic development and urbanization (World Bank, 2008; Henderson, 2010; Duranton, 2015; OECD, 2022) and a by-product of structural transformation, since people move out of agriculture and engage in urban-based manufacturing and service activities (Rodrik and McMillan, 2011; McMillan et al., 2014; Herrendorf et al., 2014). Urbanization can also proceed *without* growth (Fay and Opal, 2000; Fox, 2012; Glaeser, 2014; Jedwab and Vollrath, 2015; Castells-Quintana and Wenban-Smith, 2020).

Structural change occurs due to *Green Revolutions* increasing food productivity and pushing labor out of agriculture (Gollin et al., 2002; Restuccia et al., 2008; Yang and Zhu, 2013; Gollin et al., 2018). *Industrial* or *Service Revolutions* increase manufacturing or service production, pulling labor out of agriculture (Hansen and Prescott, 2002; Lucas, 2004; Alvarez-Cuadrado and Poschke, 2011; Lin, 2011; Lin and Xu, 2018).

Gollin et al. (2016) (henceforth GJV16) show that only some developing countries have followed the path of urbanization with industrialization historically observed in richer nations. In these countries, manufacturing and tradable services agglomerated in *production cities* whose growth was driven by their *production* capacity. In others, the spending of resource rents on urban goods and services led to *consumption cities* whose growth was driven by increased *consumption* capacity. Since manufactured goods and

tradable services – *urban tradables* – are often imported, non-tradable services – *urban non-tradables* – dominate their sectoral composition. The concept of consumption cities has been frequently used by international organizations to describe Africa’s process of urbanization (UN, 2015; UNECA, 2015; UN-Habitat, 2020, 2022).

Whether urbanization is occurring with or without structural transformation, and through production or consumption cities, is central to understanding a country’s ability to meet the SDGs. Productivity in urban tradables varies little across countries, and productivity catch-up in these sectors explains some of the large gains in aggregate productivity across countries (Duarte and Restuccia, 2010). Hence, low productivity in urban non-tradables in developing economies, and the lack of catch-up in this sector, might contribute to explaining the lack of international convergence. Returns to education and work experience, i.e. the rates of human capital accumulation at work, may also vary across sectors (Islam et al., 2019). Likewise, agglomeration economies may vary by sectors (Turok and McGranahan, 2013; Venables, 2017; Burger et al., 2022).

We show that for a given population size and a given level of economic development, cities dramatically vary in their sectoral composition across the world. Using census microdata, we obtain the sectoral composition of 7,000 cities comprising three-fourths of the world’s urban population. Classifying them as production or consumption cities depending on their employment share of manufacturing and tradable services, we establish novel stylized facts on the global distribution of urban employment. In contrast, GJV16 did not study cities due to lacking geospatialized city-level data at the time.

We next discuss how countries can urbanize because of: (i) *industrialization* (including tradable, or “industrialized”, services); (ii) *fuel, mining, and high-rent agricultural exports*; and (iii) *other agricultural exports*. Urbanization generated by resource rents differs from industrialization-led urbanization in that cities have different employment shares of tradables. Many countries have experienced premature *deindustrialization* (Rodrik, 2016; Schindler et al., 2020; Atolia et al., 2020; Gillespie and Schindler, 2022), which may not cause de-urbanization. Yet, since the country deindustrializes, its cities do so as well. Ultimately, industrialization-led urbanization leads to production cities with tradables whereas other types of urbanization lead to consumption cities with non-tradables.

Using a sample of 116 developing countries and long-difference and panel regressions for the period 1960-2020, we replicate GJV16’s results: (i) higher urban shares are

found in countries with higher GDP shares of manufacturing & services, a proxy for industrialization broadly defined (including industrialized/tradable services); and (ii) countries exporting fuel and mining products are also more urbanized. Unlike GJV16, we show that (ii) also applies to agricultural exports and that urban shares are unchanged in deindustrializing countries.

We then take advantage of newly available data, including the Integrated Public Use Micro Series (IPUMS) census data for about 60 countries over time and the *International Income Distribution Database* (I2D2) household survey data for about 90 countries over time, to examine the correlations between the sectoral structure of urban areas and industrialization, resource exports, and deindustrialization (the World Bank's I2D2 consists of individual-level information from 1,500 household surveys). We improve on the initial work of GJV16 by: (i) using consistent census data or household survey data;<sup>1</sup> (ii) studying the effects of deindustrialization on the urban employment structure; (iii) considering informality and other sectors not covered in GJV16; (iv) relying on panel and not just cross-sectional regressions (as in GJV16); and (v) identifying which parts of the city size distribution are affected by the type of urbanization process. Cities in industrialized countries have more employment in tradables and more wage employment, while cities in resource-rich and deindustrializing nations have higher shares of non-tradables and self-employment. The observed differences across countries are stable across city sizes. Thus, the origin of the urbanization process may impact the largest cities, hence countries' "engines of growth" (World Bank, 1999, 2008).

Next, we employ novel data on construction across countries to explore whether the spending of resource rents generates "white elephant" projects and alters not only the economic but also physical structure of cities. This remarkable data set inventories all the world's tall buildings with a height above 80 meters (20 floors) and provides information on their year of construction. Exporting natural resources correlates with the construction of tall buildings whose economic rationale is questionable. Since resource-rich countries do not have a larger construction sector, as measured by cement use or GDP, but use more cement in their "tall" sector than industrialized economies, the expansion of the sector likely occurred at the expense of non-tall construction. These results on "inefficient"

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<sup>1</sup>GJV16 had to combine the IPUMS data that was available for few countries a decade ago with summary tables in reports of the census or household survey of other countries, causing consistency issues.

construction echo the work of Collier, Kirchberger and Söderbom (2016) for roads and link this work to studies on market constraints (Kirchberger, 2020; Kirchberger and Beirne, 2021) and geographical constraints (Ahlfeldt et al., 2023) in construction.

Finally, while GJV16 does not provide evidence on the growth effects of these different types of urbanization, we find that consumption cities may present lower growth opportunities than production cities. Based on evidence on the number of years of schooling, education quality, and the returns to education in urban areas globally, de-industrialized consumption cities have less human capital than production cities. Furthermore, urban returns to experience are lower in countries with more consumption cities, suggesting less human capital accumulation at work. Additionally, for a given level of human capital, consumption cities have higher employment in non-tradables and the informal sector, implying that their human capital is employed in less productive sectors. Indeed, we find large conditional wage gaps between tradables and non-tradables.

We contribute to the literature on the determinants, characteristics, and consequences of urbanization across countries (Gollin et al., 2014; Christiaensen and Todo, 2014; Zhao et al., 2017; Gollin et al., 2021; Huang et al., 2023; Randolph and Storper, 2023). We study not only the links between changes in economic and export structures and the nature of the urbanization process at the country level, but also structural change at the city level. In addition, we examine how the “origin” of the urbanization process may shape the relationship between urbanization and growth via the type of cities that emerge and the available urban human capital. In that, our study connects with studies on the not so simple relationship between urbanization and development (Beall and Fox, 2009; Fox, 2014; Turok and McGranahan, 2013; Castells-Quintana, 2017; Mijiyawa, 2017; Ingelaere et al., 2018; Jones et al., 2020; Sheng et al., 2022; Turok et al., 2023).

Our results are not causal. Much like the macro-development literature, we use a model of structural change and data to establish new stylized facts regarding the development process (in this case, how it interacts with the urbanization process). We consider the potential effects of various factors rather than focusing on identifying a clean effect for one of them, which would not be credible anyway since we compare countries. Huang, Xie and You (2023) use city-level data and mining booms to estimate the causal local effects of mineral exports on city growth and employment. One complication is that resource rents generated in mining areas are often spent in their country’s largest cities,

in which case most urbanization effects take place in non-mining areas. Such effects are captured by country-level regressions, but country-level regressions are rarely causal.

We also contribute to the literature showing that developing countries may deviate from the “standard” path of structural transformation according to which economies experience declines in agricultural employment, then a rise and fall of manufacturing concomitant with a continuous expansion of their service sector. Rodrik (2016) and Atolia et al. (2020) show how countries in Latin America and elsewhere have experienced premature deindustrialization. Sen (2019), Kaba et al. (2022), Huang et al. (2023) and Danquah and Sen (2023) describe how workers in many African countries and elsewhere are moving directly from agriculture to non-tradable services, a less dynamic sector than manufacturing. Kruse et al. (2023) and Mijiyawa (2017) show that countries can experience a “manufacturing renaissance” where manufacturing falls and rises again, for example in Africa due to rising labor costs in China (Xu et al., 2017; Lin, 2018). However, Africa’s manufacturing renaissance appears driven by firms in the informal sector, which is often found to be a “dead end” sector rather than a “stepping-stone” towards formal employment (Turok and Borel-Saladin, 2018; Danquah et al., 2021). We study the effects of resource exports and deindustrialization and examine sectoral employment *in cities*.<sup>2</sup>

Lastly, our work is related to studies of the economic effects of natural resource production (Sachs and Warner, 2001; Ward and Shackleton, 2016; Ebeke and Ntsama Etoundi, 2017; Savoia and Sen, 2021; Morsy et al., 2023). We: (i) focus on Dutch Disease effects in cities; (ii) generate results on resource rents and tall building construction; and (iii) show that consumption cities may not be as growth-enhancing as production cities.

The paper is structured as follows. Section 1. discusses the data and methodology classifying cities into production or consumption cities. Section 2. discuss the paths by which countries urbanize through production or consumption cities. Section 3. examines the respective roles of natural resources, industrialization, and de-industrialization in urbanization. Section 4., 5. and 6. study the role of these factors for urban employment, construction, and growth, respectively. Section 7. concludes.

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<sup>2</sup>You et al. (2023) finds that higher agricultural endowment per capita can impede structural transformation out of agriculture locally. In our case, agricultural exports tend to lead to urbanization nationally. We, however, find weaker correlations in our panel regressions than in the long-difference framework, as agro-towns take time to emerge when agricultural exports increase. Castells-Quintana et al. (2021) find that lower agricultural endowment per capita due to climate change accelerates urbanization.

# 1. The Global Sectoral Composition of Cities

Since the work of GVJ16, many countries have added censuses to the IPUMS repository (Minnesota Population Center, 2020) and GIS files of the second level administrative units in which a household is located (e.g., *municipalities* in Latin American countries). Furthermore, the Global Human Settlements Layer database (GHSL) provides geocoded polygons of city boundaries for the world c.2015 (Schiavina et al., 2019). More precisely, they identify “Functional Urban Areas” (FUAs), i.e. commuting zones of at least 50,000 residents. Combining the data sets, which include 76 countries and 191 country-years (1960-2015), allows us to obtain the sectoral composition of most world cities and classify each city as a *production city*, a city with a disproportionately high share of tradables, a *consumption city*, a city with a disproportionately low share of tradables, or a *neutral city*.

## 1.1. Data

We process the data as follows. First, we select urban observations. Second, we use the information on the resident’s second level administrative unit to identify their FUA. Third, we focus on manufacturing (MFG) and financial services, insurance, business services and real estate (FIRE), which are part of IPUMS’ 16-group employment classifications, and which we use as proxies for urban tradables.

To ensure that we have enough countries for our comparison, we select for each country-FUA the closest observation to the year 2000 (within the 1990-2015 period). We are left with 6,865 FUAs in 74 countries, which include 3 billion people and account for 75% of the world’s urban population. Lastly, GHSL reports their population size c.2000.

## 1.2. Methodology

To identify which cities have high shares of tradables (MFG+FIRE) relative to other cities of the same size and for a given level of urban economic development, we categorize the FUAs in 10 deciles. Based on a range of log population from 10.8 (50K) to 17.2 (30 million), the thresholds are: 95K, 180K, 341K, 648K, 1,227K, 2,306K, 4,377K, 8,351K, and 15,570K. We aggregate the top two bins because they have too few FUAs.

We then run a regression relating the FUA’s employment share in MFG+FIRE (%), denoted as MFGFIRE c.2000, to 8 size category (CAT) dummies (omitting the lowest size category) and their interactions with the 2000 urban share (URB) of the country. We add a dummy if the FUA is the capital city (CAP). For FUA  $a$  in country  $c$  and population

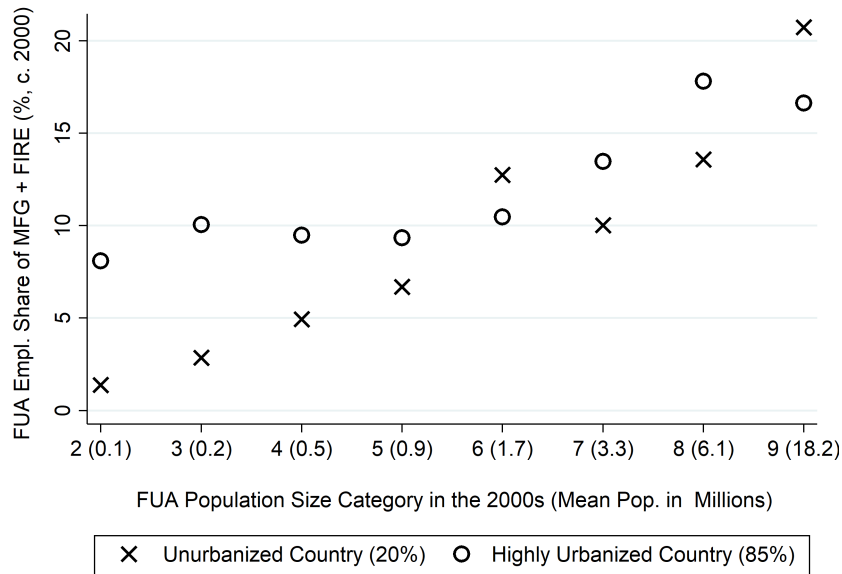
category  $p$ , the model is:

$$\text{MFGFIRE}_{a,c,2000} = \alpha + \sum_{p=2}^9 \beta_p \mathbb{1}(\text{CAT}_a = p) + \sum_{p=2}^9 \gamma_p \mathbb{1}(\text{CAT}_a = p) * \text{URB}_c + \delta \text{URB}_c + \zeta \text{CAP}_a + \mu_a$$

Finally, we use the FUA population values as weights.<sup>3</sup>

Figure 1 shows the implied relative employment share in MFGFIRE of each FUA population size category for a mostly unurbanized country (20%) and a highly urbanized country (85%) (Appx Table D.1 shows the coefficients). Urbanized countries have higher urban shares of MFGFIRE. The share is higher for smaller cities since MFG leaves larger cities as countries develop. The regression residual measures to what extent the FUA has a high or low MFGFIRE share (%), given its size and its country's economic development. The 5th, 10th, 25th, 75th, 90th and 95th percentile values are  $\approx -15, -10, -5, 5, 10$  and  $15$ .

Figure 1: Employment Share of Urban Tradables by City Size, Cross-Section, c. 2000

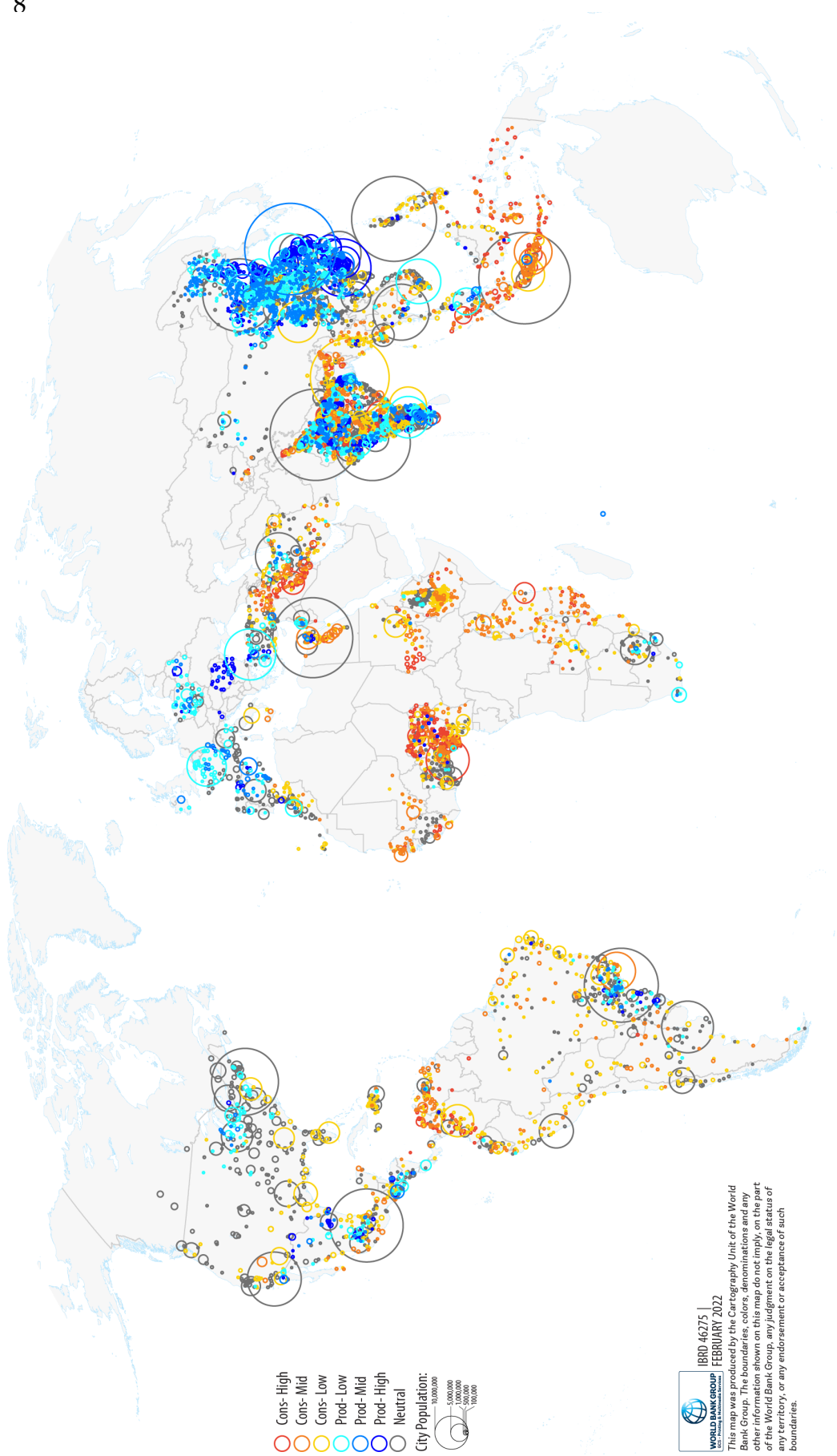


In our classification, a *production city* is any FUA with a residual – or *production city index* (PCI) – above 5, indicating a city with a disproportionately *high* share of employment in tradables. Our definition further distinguishes production cities with a “low” (5-10), “medium” (10-15) or “high” (15+) PCI. A *consumption city* is any FUA with a PCI below -5, also distinguishing consumption cities with a “low” (-5;-10), “medium” (-10;-15) or “high” (-15+) PCI. Cities in the [-5; 5] range are *neutral*.

<sup>3</sup>Some large developed countries are missing in IPUMS. To increase sample representativeness, we divide all the countries in the world into ten deciles based on their per capita GDP (in PPP). We then obtain the share of each decile in the world's urban population and compare these shares to the shares in our sample. Based on the differences, we modify the weights to oversample richer countries.



Figure 2: Production Cities and Consumption Cities, 74 Countries, c. 2000



Notes: Production cities (blue), neutral cities (grey), and consumption cities (yellow / orange / red). High / Mid / Low = high / medium / low values.

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Table 1: Country- and Region-Level Production City Index (PCI) c. 2000

<i>Panel A:</i> Developed and Developing Economies with Data on Sectoral Structure in IPUMS								
Rank	Country	PCI	Rank	Country	PCI	Rank	Country	PCI
1	Romania	24.6	26	<b><u>South Africa</u></b>	1.4	51	Peru	-4.7
2	Lesotho	20.3	27	Togo	1.0	52	Ecuador	-5.0
3	Slovenia	18.6	28	Jamaica	0.7	53	Myanmar	-5.3
4	Mauritius	14.7	29	Papua New Guinea	0.2	54	Haiti	-5.6
5	Ireland	12.4	30	Morocco	0.2	55	<b><u>Ethiopia</u></b>	-5.6
6	Belarus	12.0	31	<b><u>Thailand</u></b>	-0.1	56	<b><u>Egypt, Arab Rep.</u></b>	-5.7
7	Honduras	10.8	32	<b><u>India</u></b>	-0.6	57	Malawi	-6.2
8	<b><u>China</u></b>	8.8	33	<b><u>Philippines</u></b>	-0.9	58	Venezuela, RB	-6.4
9	Malaysia	8.2	34	Chile	-1.0	59	Rwanda	-7.5
10	Costa Rica	8.2	35	Dominican Rep.	-1.2	60	Zambia	-7.7
11	Israel	6.7	36	Benin	-1.4	61	Cameroon	-8.3
12	Poland	6.2	37	<b><u>Italy</u></b>	-1.4	62	Colombia	-9.7
13	<b><u>France</u></b>	6.0	38	<b><u>United States</u></b>	-1.9	63	Cambodia	-10.2
14	Portugal	5.9	39	Guinea	-2.0	64	Sudan	-10.3
15	Spain	5.5	40	Armenia	-2.3	65	Uganda	-10.3
16	Guatemala	4.5	41	Botswana	-2.5	66	<b><u>Indonesia</u></b>	-10.5
17	El Salvador	4.3	42	Paraguay	-3.1	67	Mozambique	-10.8
18	Lao PDR	3.8	43	<b><u>Brazil</u></b>	-3.1	68	Mali	-11.0
19	Fiji	3.6	44	Bolivia	-3.2	69	Liberia	-11.3
20	Nepal	2.9	45	Argentina	-3.3	70	Senegal	-12.1
21	<b><u>Turkey</u></b>	2.7	46	Panama	-3.6	71	Sierra Leone	-14.5
22	<b><u>Vietnam</u></b>	2.7	47	<b><u>Iran, Islamic Rep.</u></b>	-3.6	72	<b><u>Tanzania</u></b>	-14.8
23	Canada	2.3	48	Ghana	-3.8	73	<b><u>Nigeria</u></b>	-15.0
24	<b><u>Mexico</u></b>	2.2	49	Jordan	-3.8	74	Iraq	-17.2
25	Nicaragua	1.9	50	Kyrgyz Republic	-4.2			

<i>Panel B:</i> Considering Developing Economies Only								
Rank	Region	PCI	Rank	Region	PCI	Rank	Region	PCI
1	Asia	2.3	3	Latin America	-2.3	5	Sub-Saharan	-9.2
2	Oceania	0.8	4	Middle-East & North Africa	-7.4		Africa	

Rank	U.N. Subregion	PCI	Rank	U.N. Subregion	PCI	Rank	U.N. Subregion	PCI
1	Eastern Asia	8.8	5	Caribbean	-2.6	9	Eastern Africa	-8.2
2	Central America	2.8	6	South America	-4.3	10	Middle Africa	-8.3
3	Southern Africa	1.5	7	South-Eastern Asia	-5.1	11	Western Africa	-12.2
4	Southern Asia	-0.8	8	Northern Africa	-5.6	12	Western Asia	-14.6

*Notes:* In Panel A, we highlight countries among the 25 most populated countries in the world today.

### 1.3. Results

Fig. 2 shows the distribution of production cities (in blue), consumption cities (red), and neutral cities (grey) c.2000. Paler shades of the blue and red colors indicate lower residual values for the extent to which a city can be classified as a production or consumption city. Production cities are mostly located in Asia, Europe, and North America.

Unlike China, India has a mix of specialized production and consumption cities. Apart from some large production cities in Malaysia and Vietnam, other Asian cities are either consumption or neutral cities (Appendix Figure D.1 focuses on Asia).

With the exception of South Africa, most African cities are consumption cities, with more extreme consumption cities (in red) in Nigeria, Sierra Leone, or Sudan, alluding to the important role of resource exports (Appendix Figure D.2).

North America (Appx. Fig. D.4) has many production cities located in the North-East of the U.S. and the North and Center of Mexico (due to maquiladoras or Mexico City). Production cities are seen in Central America, where production sharing brought in manufacturing activities from the U.S. (or Mexico) following reforms in the 1990s.<sup>4</sup>

In South America (Appx. Fig. D.5), only the Southeastern areas of Brazil have production cities. In the rest of Brazil, Argentina, and Chile, cities are either neutral or consumption cities. Colombia, Peru, and Venezuela have more consumption cities.

Table 1 shows the (pop.-weighted) average PCI for the 74 countries in our sample, highlighting the ones among the 25 most populated countries in the world. High-PCI developing economies include China, but also Turkey, Vietnam, Mexico, and South Africa. Low-PCI ones include Nigeria, Tanzania, Indonesia, Egypt, and Ethiopia.

Considering developing nations only, Asia has more production cities (PCI = 2.3), whereas sub-Saharan Africa (SSA) has more consumption cities (-9.2), followed by the Middle East and North Africa (-7.4), and Latin America (-2.3) (Panel B of Table 1).

Focusing on the subregional classification of the U.N. (same panel), we find that Eastern Asia (8.8), Central America (2.8) and Southern Africa (1.5) have production cities. Western Asia (-14.6), Western Africa (-12.2), Central Africa (-8.3), and Eastern Africa (-8.2) are the regions with a disproportionately high share of consumption cities.

Figure 3 below separately considers MFG and FIRE, classifying production cities

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<sup>4</sup>Productive urbanization increases and consumption cities disappear as one moves away from the “edge” of Europe, i.e. Southern Spain or Eastern Turkey (Appx. Fig. D.3).

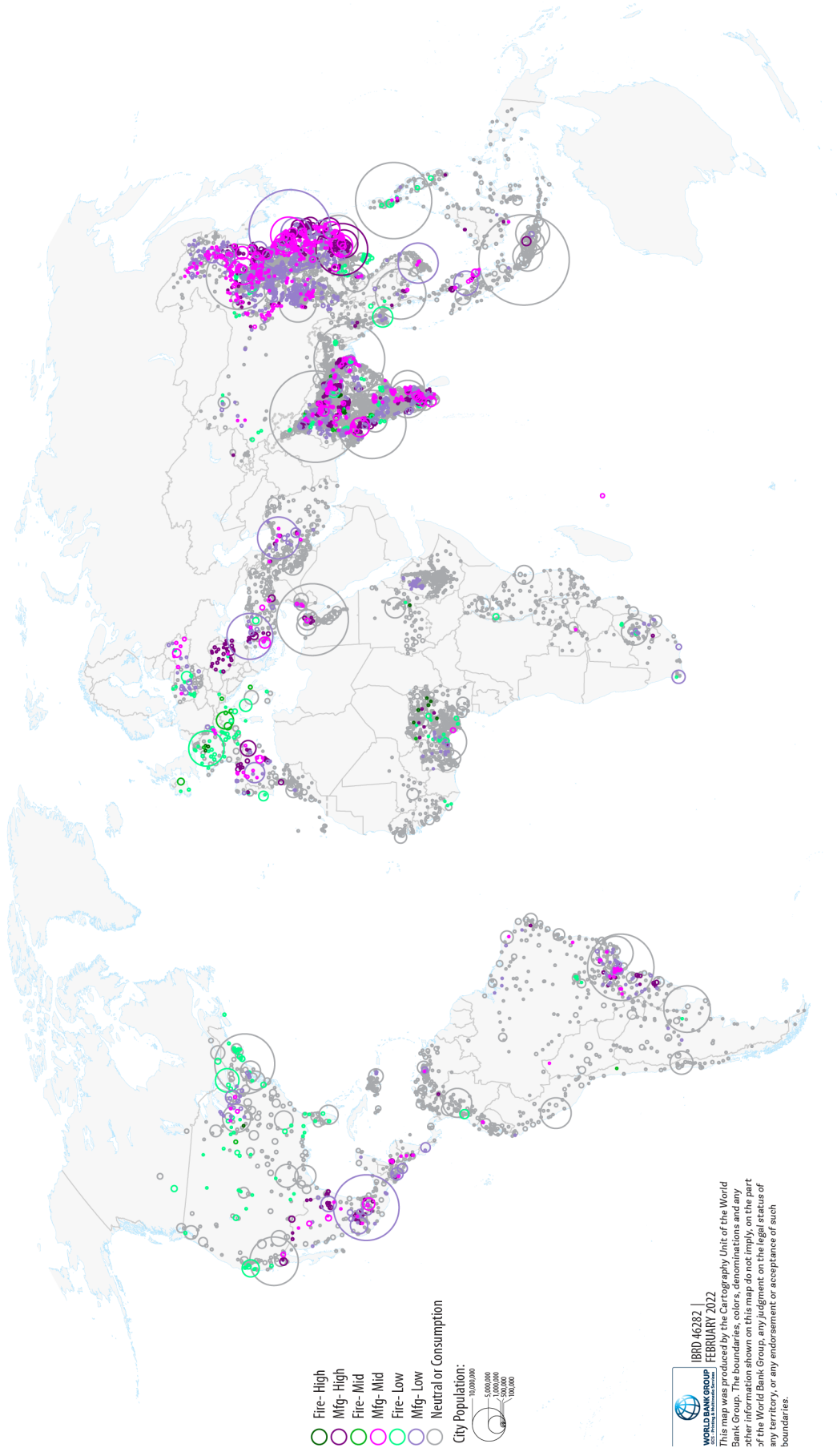
according to their leading sector. While some cities in green are production cities because of their high MFG shares (e.g., Guangzhou and Ho Chi Minh), other production cities in purple have high shares of tradables services, proxied with FIRE (e.g., Bangalore and Paris). Most production cities in developed countries appear to be FIRE cities and in developing countries, MFG cities.

Lastly, Table 2 classifies 27 ten-million-plus FUAs. Production cities include Ho Chi Minh, Bangalore, Istanbul, and Paris, as well as all Chinese megacities. Consumption cities include Kolkata and Chennai, two historical Indian cities, as well as Lagos, Jakarta, Rio de Janeiro, and Surabaya.

**Table 2:** Production/Consumption City Classification for the Largest World Cities, c. 2000

Rank	Name	Category	PCI	Pop. 2000s (Mil.)	Country
1	Delhi	Neutral	-1.7	30.1	India
2	Jakarta	Cons-Low	-5.3	29.8	Indonesia
3	Shanghai	Prod-Mid	10.2	26.9	China
4	Manila	Neutral	1.6	25	Philippines
5	Cairo	Neutral	-0.8	23.5	Egypt
6	Kolkata	Cons-Low	-5.8	23.1	India
7	Mumbai	Neutral	-2.1	22.3	India
8	Sao Paulo	Neutral	0.5	21.7	Brazil
9	Mexico City	Neutral	1.6	21.4	Mexico
10	Beijing	Neutral	3	21.3	China
11	New York	Neutral	-4.4	19.5	USA
12	Guangzhou	Prod-High	15.7	16.7	China
13	Bangkok	Neutral	1.3	16.3	Thailand
14	Los Angeles	Neutral	-2.5	15.7	USA
15	Buenos Aires	Neutral	0.3	15	Argentina
16	Istanbul	Prod-Low	6.3	14.8	Turkey
17	Tehran	Neutral	1.2	13.4	Iran
18	Ho Chi Minh	Prod-Low	6.6	12.8	Vietnam
19	Jieyang	Neutral	-3.1	12.7	China
20	Lagos	Cons-High	-18.1	12.3	Nigeria
21	Bangalore	Prod-Low	5.3	11.9	India
22	Chengdu	Cons-Low	-6.7	11.7	China
23	Suzhou	Prod-Low	9.9	11.4	China
24	Paris	Prod-Low	7.7	11.2	France
25	Rio de Janeiro	Cons-Mid	-10.2	10.8	Brazil
26	Surabaya	Cons-Mid	-11.7	10.8	Indonesia
27	Chennai	Cons-Low	-8.8	10.6	India

Figure 3: Production Cities in Manufacturing or FIRE, World, c. 2000



Notes: Production cities based on MFG (purple), neutral production cities (grey), and production cities based on FIRE (green).

## 1.4. National vs. City-Specific Factors

If all cities of countries with more employment of urban non-tradables are consumption cities, then national factors are at play. But if such countries also have some large production cities in them, then local factors play a role. Based on (pop.-weighted) Theil decompositions, half of the global variation in city-level PCIs comes from differences within countries. Local factors are thus as important as national factors.

Alternatively, we estimate the degree of statistical dispersion (Gini index) of the PCI within each country. Larger countries have higher Gini indexes (Table 3). However, for similar population levels, differences can still be observed. India has a higher Gini than China.<sup>5</sup> Nigeria and Indonesia have higher Ginis than Brazil and Mexico. The urban system of high-Gini countries is chronically “dualistic”, or it is transitioning. Low-Gini developing nations with a more specialized urban system also include South Africa, Thailand, Vietnam, and the Philippines.

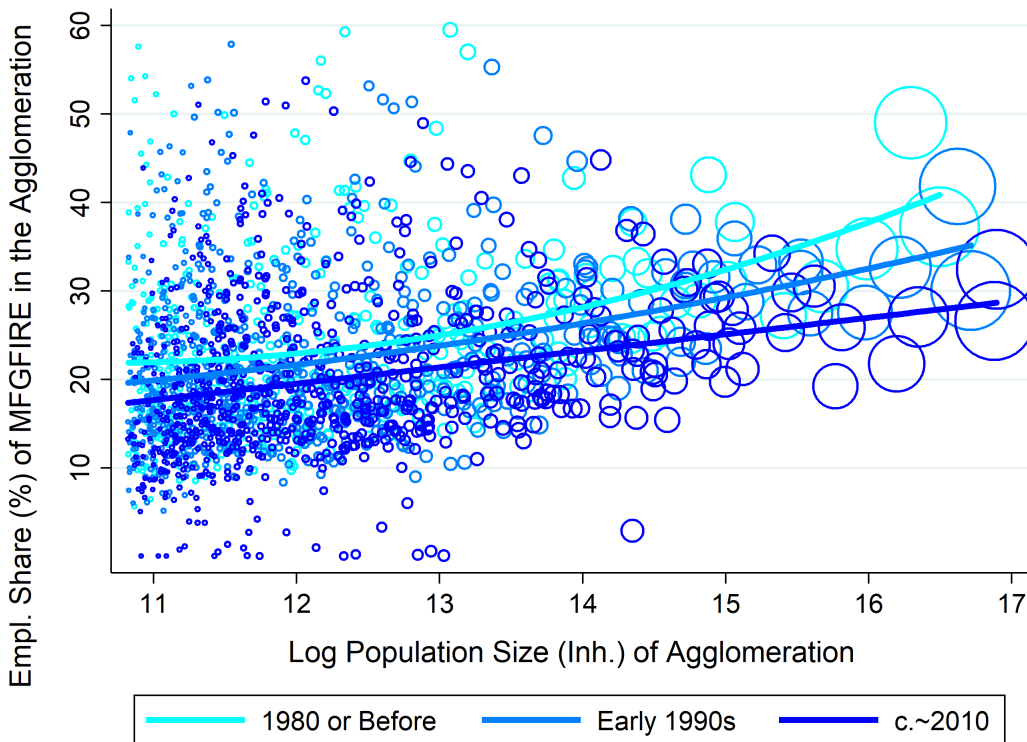
Table 3: Gini Index of the Production City Index c. 2000

Rank	Country	Gini	Rank	Country	Gini	Rank	Country	Gini
1	<b>Nigeria</b>	0.30	26	Honduras	0.12	51	<b>France</b>	0.06
2	Colombia	0.25	27	<b>Italy</b>	0.12	52	Canada	0.06
3	<b>Indonesia</b>	0.20	28	Mozambique	0.11	53	Dominican Rep.	0.06
4	<b>India</b>	0.20	29	Nicaragua	0.11	54	Armenia	0.06
5	<b>Egypt, Arab Rep.</b>	0.18	30	Peru	0.11	55	Poland	0.06
6	<b>Iran, Islamic Rep.</b>	0.17	31	Tanzania	0.11	56	Belarus	0.06
7	Guatemala	0.16	32	Myanmar	0.11	57	Nepal	0.05
8	Venezuela, RB	0.15	33	Sierra Leone	0.10	58	Senegal	0.05
9	Sudan	0.15	34	Panama	0.10	59	Portugal	0.04
10	<b>Turkey</b>	0.15	35	<b>Philippines</b>	0.10	60	Ghana	0.04
11	<b>Brazil</b>	0.14	36	<b>Vietnam</b>	0.10	61	Haiti	0.04
12	<b>Ethiopia</b>	0.14	37	Ecuador	0.10	62	Uganda	0.03
13	<b>Mexico</b>	0.14	38	<b>United States</b>	0.09	63	Mali	0.03
14	Malaysia	0.13	39	Iraq	0.09	64	Israel	0.03
15	Kyrgyz Republic	0.13	40	<b>Thailand</b>	0.09	65	Ireland	0.03
16	Papua New Guinea	0.13	41	Jamaica	0.09	66	Togo	0.03
17	Morocco	0.13	42	Chile	0.09	67	Guinea	0.02
18	Lao PDR	0.13	43	Bolivia	0.08	68	Slovenia	0.02
19	Spain	0.12	44	Benin	0.08	69	Rwanda	0.02
20	<b>China</b>	0.12	45	<b>South Africa</b>	0.07	70	Costa Rica	0.01
21	Botswana	0.12	46	El Salvador	0.07	71	Liberia	0.01
22	Argentina	0.12	47	Romania	0.07	72	Lesotho	0.00
23	Cameroon	0.12	48	Cambodia	0.07	73	Mauritius	0.00
24	Jordan	0.12	49	Paraguay	0.07	74	Fiji	0.00
25	Zambia	0.12	50	Malawi	0.07			

<sup>5</sup>But China’s Gini is not among the lowest, as China has both extreme and moderate production cities.

Finally, Figure 4 shows how, for a given size, cities in Latin America and the Caribbean (LAC) have experienced dramatic sectoral employment changes over time (only LAC has good coverage since the 1970s in IPUMS). Using data for 8 countries, we estimate LAC's mean (pop.-weighted) urban employment share of tradables for the periods “pre-1980”, “early 1990s” and “c.2010”. Employment in tradables has declined over time, especially in the largest cities (-15 p.p.). Large LAC cities have thus increasingly become consumption cities, possibly due to premature deindustrialization.

Figure 4: MFGFIRE Employment in Cities, LAC, 1960s-2010s



*Notes:* The figure was created using FUA-specific data for 8 countries: Argentina ('80 '91 '01), Bolivia ('76 '92 '12), Brazil ('80 '91 '10), Chile ('82 '92 '02), Colombia ('73 '93 '05), Ecuador ('62 '90 '06), Guatemala ('81 '94 '02), Mexico ('70 '90 '10), Panama ('80 '10), Paraguay ('82 '92 '02), Peru ('93 '17), Venezuela ('81 '90 '01).

## 1.5. Robustness

Results hold if we (Appx. Section A): (i) include the square, cube, and perfect fourth of the urban share, and their interactions with the population dummies, in case there are non-linearities; (ii) use log per capita GDP instead of the urban share or control for the urban definition used by each country; (iii) compare the raw (non-residualized) employment shares; (iv) use other weights; (v) consider other classifications for the population dummies; and (vi) study urban non-tradables or informal employment. Since

our residuals are estimated *relative to* similar cities in the world, we may worry that adding more countries to the analysis could change the results. However, our sample captures three-fourths of the world's urban population. To conclude, *ceteris paribus* cities dramatically vary in their sectoral composition across the world. To better understand the "origins" of consumption cities, the next section discusses our theoretical insights.

## 2. Paths to Consumption Cities

We summarize our macro-economic model of structural change from Appx. Section B that delivers several predictions regarding the rise of consumption cities.

We consider four sectors: (i) *urban tradables* (MFGFIRE); (ii) *urban non-tradables* (e.g., wholesale & retail trade + personal services); (iii) *agriculture*, which produces a tradable agricultural good (e.g., crops and livestock); and (iv) *natural resources*, which generate foreign exchange earnings and include fuels and mining products, but also cash crops characterized by high rents (e.g., cash crops whose production requires little labor). The model offers three paths to urbanization through consumption cities.

A resource boom due to a resource discovery or a boost to commodity prices on account of strong external demand (e.g., for oil or copper) boosts resource revenues and influences urbanization through two channels: (i) an income effect, which through non-homotheticities in the domestic demand for food – i.e., the fact that the consumption share of urban goods and services increases as incomes increase – pulls workers into urban sectors; and (ii) export earnings increase domestic demand for non-tradable services and pull workers away from agriculture and urban tradables. As urban tradables can be imported, the export earnings are typically used to cover the cost of imported food and urban tradables, which comes at the expense of their domestic production.

An agricultural boom due to agricultural productivity growth or a boost to agricultural prices on account of strong external demand (e.g., for soybeans or beef) has an income effect and a foreign earnings effect. Both result in a disproportionate increase of urban non-tradables, while the increase in foreign earnings enables the importing of urban tradables, whose share in employment may decrease. Hence, cities are more likely to be consumption cities. When the country has relatively low agricultural productivity, the stronger external demand must be met by increased agricultural labor, which slows down migration from rural to urban areas. If agricultural productivity is high enough and less rural labor is needed, the urban share increases.



Premature de-industrialization occurs due to the removal of import-substitution industrialization policies, trade competition, or labor-saving technologies. Production cities in urbanized economies gradually become consumption cities if de-urbanization is unlikely and urban residents find jobs in sectors other than MFG (and FIRE). In the next section, we show that urbanization rates almost never decrease.

### 3. Resources, (De-)Industrialization, and Urbanization

We study 116 countries with a developing status as of 1960, and for which data on urbanization, resource exports, and (de-)industrialization, are available from 1960 to date.

We obtain urban population shares (%) from the United Nations (2018) and the export share of fuel and mineral (FM) products for the period 1960-2010 from GJV16, who rely on data from USGS (2020) and World Bank (2021). We extend their data until 2020. The export shares of agricultural (AG) products come from FAO (2020). Knowing from World Bank (2021) the export-to-GDP ratio of each country in each year, we calculate  $\text{NRX}/\text{GDP} = (\text{AGX} + \text{FMX})/\text{GDP}$  (%), as in Sachs and Warner (2001). Lastly, we construct the GDP share of manufacturing + services (MFGSERV) over time by relying on World Bank (2021), Central Intelligence Agency (2021), and United Nations (1960-1980, 2020c).

Appx. Section C provides more details on the choice of these variables and explains why we cannot use MFG + FIRE, and must use MFG + SERV, for our baseline analysis. FIRE GDP is only available for some countries and very recent years. Regardless, SERV GDP very strongly correlates with FIRE GDP (Appx. Section D and App. Fig. D.6).

For countries  $c$ , we estimate the following cross-sectional model:

$$\text{URB}_{c,20} = \alpha + \beta \text{MFGSERV}_{c,20} + \gamma \text{NRXGDP}_{c,60-20} + \delta \text{DEINDU}_{c,80-20} + X_c \pi' + \mu_c. \quad (1)$$

URB is the urban population share (%) in 2020, NRXGDP – the mean export-to-GDP ratio (%) of natural resources in 1960-2020, MFGSERV – the GDP share of MFG+SERV (%) in 2020 (proxying for structural change due to manufacturing or tradable services), and DEINDU – the absolute decline in manufacturing’s GDP share (%) between 1980 and 2020 transformed so that a positive value indicates *more* deindustrialization (= 0 if no decline is observed). High-NRXGDP countries include resource-rich countries like Nigeria, Saudi Arabia, and Venezuela. High-DEINDU countries include deindustrializing economies like Brazil, the Philippines, and South Africa. Summary statistics for the main variables are provided in the notes of Appx. Table D.3.

$X_c$  includes controls for: (i) country size: log area and log population in 2020, and their squares, and a dummy if the country is a small island country; (ii) the urban definition used;<sup>6</sup> and (iii) initial conditions, i.e. URB, NRXGDP and MFGSERV c.1960. Our regression is thus a long-difference regression.<sup>7</sup>

Row 1 of Figure 5 Panel A below shows similar coefficients of about 1 for MFGSERV and NRXGDP, implying that one more percentage point of each variable is associated with one more point of urbanization.<sup>8</sup> Alternatively, a one standard deviation (SD) increase in MFGSERV (i.e., a 10 percentage points higher GDP share of manufacturing and services) is associated with a 0.57 SD in urbanization (or about 11 percentage points of urbanization given that URB's SD is 19%). One SD in NRXGDP (i.e., a 9 percentage points higher export-to-GDP ratio of natural resources) is associated with a 0.49 SD in urbanization (which is about 9 percentage points of urbanization).

No correlation is observed for DEINDU, as cases of de-urbanization are rare. For 116 countries x 13 years (1960, 1965...), 94% of country-years showing an economic decline do not show a decline in their urban share. Also, while economic declines can be large (mean = -2.6%; p10 = -5.5%), urbanization declines are tiny (mean = -0.16 p.p.; p10 = -0.24).<sup>9</sup>

Next, we examine the correlations in a panel framework with country  $c$  and year  $t$  fixed effects:

$$\text{URB}_{c,t} = \alpha + \beta \text{NRXGDP}_{c,t-1} + \gamma \text{MFGSERV}_{c,t} + \delta \text{DEINDU}_{c,1980-t} + \kappa_c + \theta_t + X_{c,t} \pi' + \mu_{c,t}. \quad (2)$$

We use NRXGDP in  $t-1$ , as we expect that resource rents affect urbanization with some delay because it takes time to build cities. MFGSERV is defined in  $t$  since manufacturing/FIRE activities take place in cities, where they have by construction a contemporaneous effect on urbanization. DEINDU measures the absolute decline in the GDP share of manufacturing between 1980 and  $t$  transformed so that a positive value indicates *more* deindustrialization (0 is assigned if no decline is observed or if  $t \leq 1980$ ).

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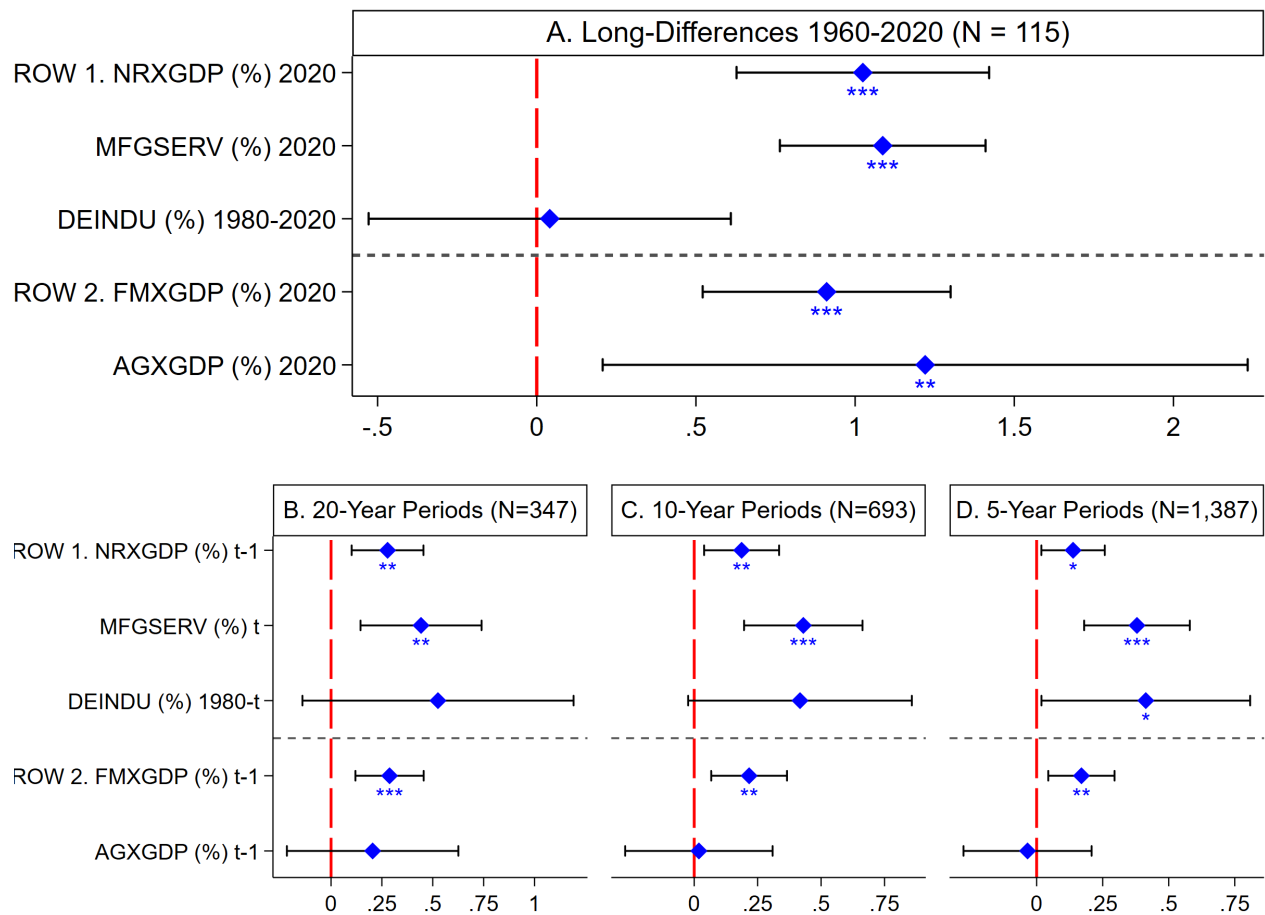
<sup>6</sup>We include dummies identifying whether the definition is based on a population threshold, an administrative function, another condition, or a combination of these, and the threshold (U.N., 2011).

<sup>7</sup>Since the world's urbanization depends on the urbanization of countries with large populations, we use as regression weights the total population of each country in 2020.

<sup>8</sup>Appendix Table D.3 presents the results in table form.

<sup>9</sup>Due to housing being durable, cities grow more quickly than they decline as negative shocks decrease housing prices more than they reduce population (Glaeser and Gyourko, 2005). Furthermore, urban-born workers may particularly value urban amenities or may be particularly unproductive at agriculture. Lastly, urban incomes may still be high enough for workers to afford their subsistence requirement.

Figure 5: Resources, (De-)Industrialization, &amp; Urbanization, 1960-2020



Notes: 116 countries. PANEL A: Long-difference correlations between urbanization (%) and the variables shown at left. See text for details on the controls. Robust SE. PANELS B, C and D: Panel correlations for periods of 20, 10 and 5 years, respectively. We include country and year fixed effects. See text for details on the controls. Robust SE clustered at the country level. ROW 1: We simultaneously include NRXGDP (natural resource exports / GDP; %), MFGSERV (manufacturing & services in GDP; %) and DEINDU (deindustrialization; %). ROW 2: We replace NRXGDP by FMXGDP (fuel & mining exports / GDP; %) and AGXGDP (agricultural exports / GDP; %). 90% confidence intervals. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.10$ .

We control for log population and its square and cluster SEs at the country level.

Row 1 of Panels B, C and D considers data 20-, 10-, and 5-year panel specifications, respectively. The panel estimates of MFGSERV are 60-65% smaller than the long-difference estimates. For NRXGDP, they are 75-85% lower, and decrease in magnitude for shorter periods. These results are expected given the delayed effect of increases in NRXGDP on urbanization. Lastly, DEINDU's coefficient is small but positive. DEINDU countries saw their MFGSERV share increase in the past, which still generates urbanization in the shorter run as urbanization begets urbanization. Controlling for past urbanization, DEINDU's coefficient becomes tiny (not shown).

In Row 2, we replace NRXGDP by the export-to-GDP ratios of fuel & mining (FMXGDP) and agricultural products (AGXGDP). The long-difference regression of Panel A suggests that urbanization correlates with both (we do not report the coefficients of MFGSERV and DEINDU). The coefficient is higher for AGXGDP. However, that is not the case when standardized, as one standard deviation in FMXGDP (7.5%) and AGXGDP (2.7%) is associated with a 0.40 and 0.22 standard deviation in urbanization, respectively. Confidence intervals are also wider for AGXGDP, implying that some agricultural exports are less associated with urbanization, due to lower generated rents and/or more rural labor required for their production. In the panels (Panel B), only FMXGDP survives.<sup>10</sup>

Appx. Table D.4 examines further how urbanization correlates with the *timing* of industrialization and resource booms (using the 10-year panel). All lags of MFGSERV have significant coefficients. In contrast, urban shares increase 20-30 years after resource booms (AGXGDP lags have positive but insignificant coefficients, suggesting agro-towns develop slowly). Leads are tiny and not significant, reinforcing the idea that urbanization follows industrialization/FIRE-ization and resource booms, not the other way around.

The results shown so far, although not causal, are aligned with our hypotheses. In the next section, we examine whether the mechanism of the urbanization process influences the employment composition of urban areas.

## 4. Resources, (De-)Industrialization, and Urban Employment

### 4.1. Country-Level Analysis

We rely on IPUMS census microdata for 62 sample countries accounting for almost two-thirds of the world's total urban population. In total, we obtain 184 census samples

<sup>10</sup>Appx. Table D.2 shows stronger correlations for MFG than for SERV, and FIRE or non-FIRE services.

during the period 1990-2015. For our cross-sectional analyses, we then select for each country ( $c$ ) the closest year to the year 2000 and estimate:

$$\text{EMP}_{c00} = \alpha + \beta \text{MFGSERV}_{c00} + \gamma \text{NRXGDP}_{c60-00} + \delta \text{DEINDU}_{c80-00} + \epsilon \text{URB}_{c00} + X_c \kappa + \mu_c \quad (3)$$

EMP is a sector's labor share. The variables of interest are also defined with respect to 2000: MFGSERV (2000), mean NRXGDP (1960-2000), and DEINDU (1980-2000).

To compare countries with *similar* levels of urban economic development and focus on urban economic structure *only*, we control for the urban population share (URB) in 2000. We can then ignore the initial conditions in 1960 but add the controls for area, population (2000), small islands, and urban definitions. We use country population weights.

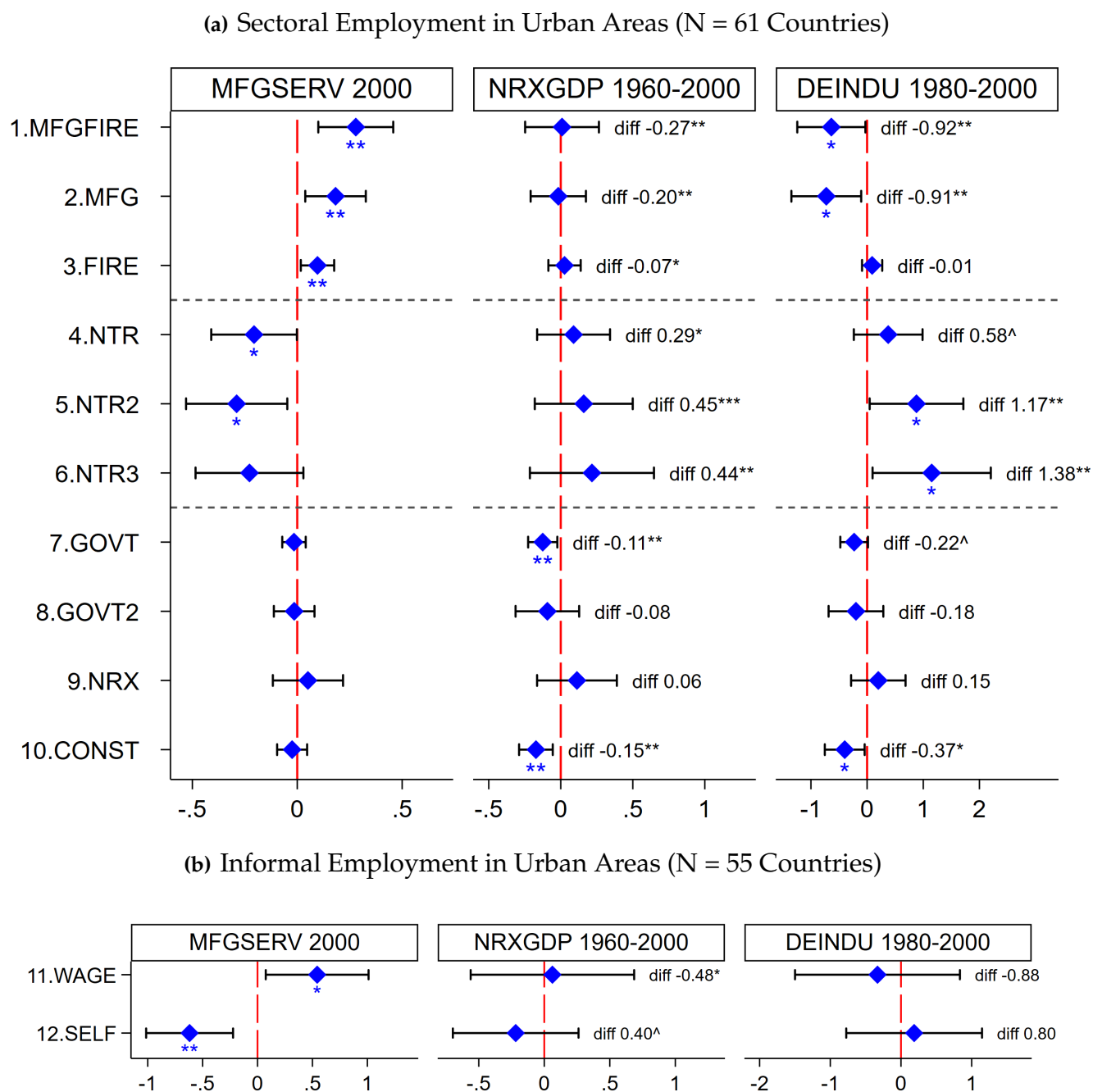
As seen in Figure 6 Panel (a), for a given urbanization rate, urban areas in MFGSERV countries (first column) have significantly more employment in tradables (MFGFIRE) and less employment in non-tradables (NTR) than NRXGDP countries (2nd column) or DEINDU countries (3rd column). This is best seen by looking at the "diff" measure in the 2nd and 3rd columns, which shows for NRXGDP and DEINDU how significant the difference in coefficients is with respect to MFGSERV. Thus, in eq.(3), "diff" is equal to  $\gamma - \beta$  for NRXGDP and  $\delta - \beta$  for DEINDU (the stars below the point estimates instead show how significantly different from 0 each coefficient is). Here, a ten-point higher increase in NRXGDP vs. MFGSERV is associated with a 2.7 p.p. decrease in the employment share of urban tradables (whose mean is 18.7% and SD 7.5%), and a 2.9-4.4 p.p. increase in the employment share of non-tradables (mean = 22.0-32.4; SD = 7.4-10.5 7.5).<sup>11</sup>

Note that NTR is a non-tradable sector corresponding to domestic *Wholesale and retail trade*. NTR2 also includes *Other services* corresponding to domestic commerce-related activities. NTR3 further adds *Household services* to NTR2.

We find proportionately more government workers (GOVT) in MFGSERV countries. The differences lose significance when adding education and health (GOVT2). This result is not surprising since structural adjustment programs were implemented in NRXGDP and DEINDU countries in the 1990s. The results suggest proportionately more resource workers (NRX) in NRXGDP countries, but the difference is not significant (resources are often extracted outside cities), and less construction (CONST) in NRXGDP and DEINDU countries. We find similar results when we separate resource exports into fuel & mining

<sup>11</sup>Appendix Table D.5 shows the results in table form.

Figure 6: Resources, (De-)Industrialization &amp; Urban Employment, IPUMS, c. 2000



Notes: Each row represents a separate regression and shows the cross-sectional correlations between the share of each type of employment in urban areas c. 2000 in IPUMS (%) and NRXGDP (natural resource exports / GDP; %), MFGSERV (manufacturing & services in GDP; %) and DEINDU (deindustrialization; %), also defined with respect to 2000. MFG = manufacturing. FIRE = financial services, insurance, business services, and real estate. NTR = non-tradables (different definitions). GOVT = government (different definitions). NRX = natural resources. CONST = construction. WAGE = wage employment. SELF = self employment. See text for details on the controls. Robust SE and 90% confidence intervals. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.10$ , ^  $p < 0.15$  (which we also report due to the very small sample size).

and agricultural exports (not shown).

Our sample includes 55 sample countries for which we know whether the urban worker earns a wage, is self-employed, works without pay, or has a different work arrangement (these are the only informality measures available in IPUMS). We focus on the first two categories. MFGSERV countries have more wage employment and less self-employment than NRXGDP and DEINDU countries (Panel (b)). In particular, a ten-point higher increase in NRXGDP vs. MFGSERV is associated with a 4.8 p.p. decrease in the employment share of wage employment (whose mean is 58.0 and SD 14.2). However, differences are only significant at 10-15% for NRXGDP, likely due to the small sample size. Point estimates are then large and confidence intervals wide for DEINDU, implying not a lack of correlation but heterogeneity among deindustrializing nations (a ten-point higher increase in DEINDU vs. MFGSERV is associated with a 8.8 p.p. decrease on average in the employment share of wage employment).

Appx. Table D.6 then tests whether tradables – proxied by MFG – or non-tradables – proxied by NTR (domestic wholesale & retail trade) – have higher informality rates. Both MFG and NTR are more informal in the urban areas of NRXGDP and DEINDU countries but differences are not always significant. Lastly, Appx. Table D.7 shows most panel results are consistent with the long-difference results (since we select countries with at least three years of data, the sample size reduces from 184 to 124 country-years).

Another data source is the *International Income Distribution Database* (I2D2) of the World Bank. I2D2 consists of 1,500 individual-level household surveys. Consistent information on sectoral employment is found in about 1,000 survey samples for 100 countries. The data was initially compiled by the World Bank’s *World Development Report* unit. The database has expanded since then, allowing us to include more countries than IPUMS.

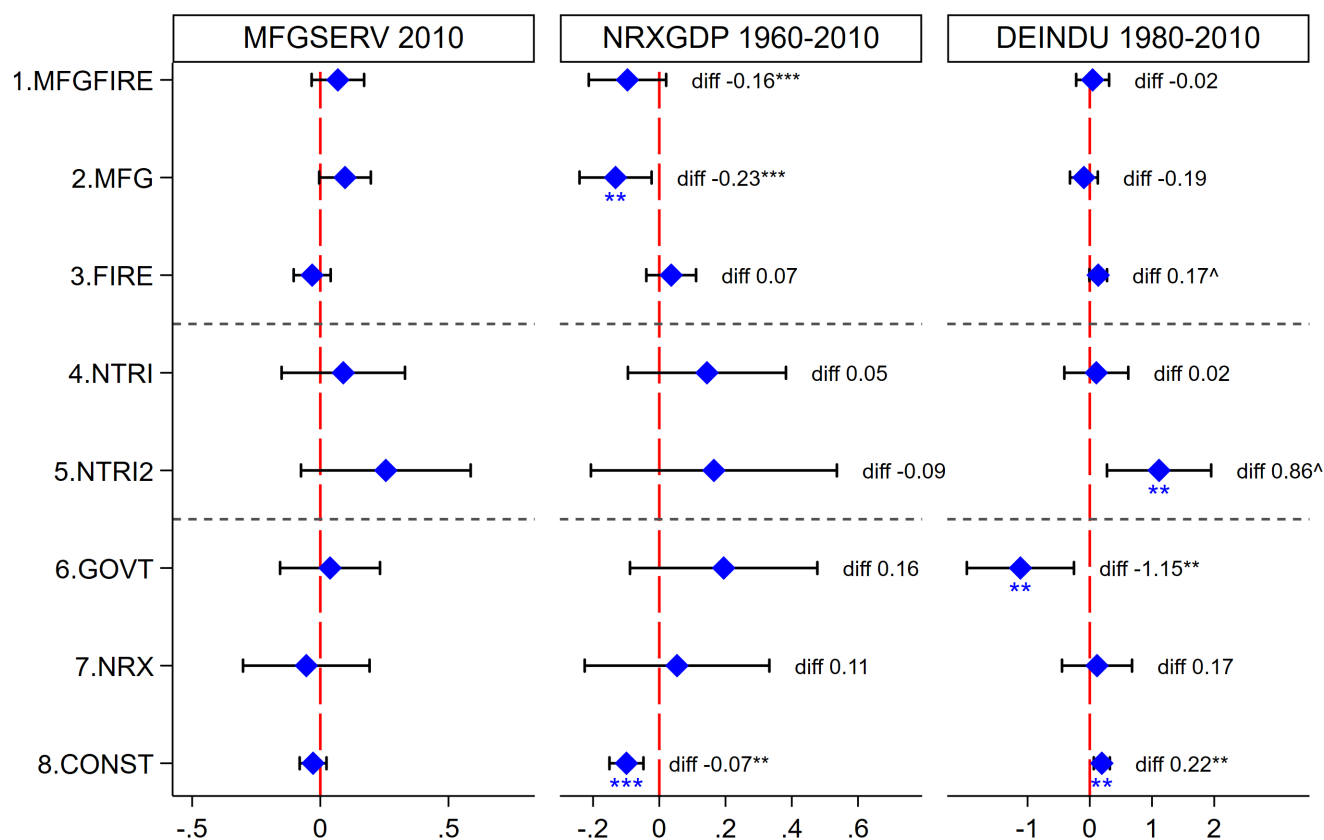
We obtain for each country the *mean* employment shares in urban areas in 1990-2015. We then use the same cross-sectional model as for IPUMS (eq.(3)). Since 2005 is the mean population-weighted year in I2D2, the variables of interest are defined relative to 2010. While we observe a strong correlation ( $\approx 0.9$ ) between I2D2 and IPUMS for MFGFIRE, it is weaker (0.55) for urban non-tradables NTR due to the way I2D2 has been harmonized.<sup>12</sup>

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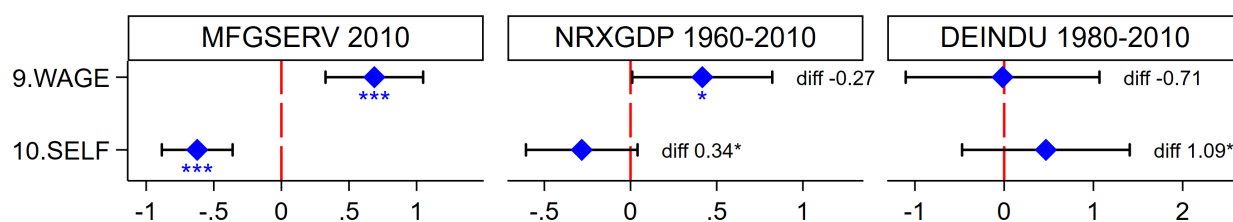
<sup>12</sup>During the harmonization process, sectors had to be aggregated together due to the different classifications in different surveys. *Wholesale & retail trade* and *Hotels & restaurants* were merged together by I2D2, while we ignored the latter in IPUMS due to the lack of correlations with our variables of interest. “NTR” in I2D2 (NTRI) might also include other sectors depending on the country.

Figure 7: Resources, (De-)Industrialization &amp; Urban Employment, I2D2, c. 2010

## (a) Sectoral Employment in Urban Areas (N = 94 Countries)



## (b) Informal Employment in Urban Areas (N = 94 Countries)



Notes: Each row represents a separate regression and shows the cross-sectional correlations between the share of each type of employment in urban areas c. 2010 in the I2D2 database (%) and NRXGDP (natural resource exports / GDP; %), MFGSERV (manufacturing & services in GDP; %) and DEINDU (deindustrialization; %), also defined with respect to 2010. MFG = manufacturing. FIRE = financial services, insurance, business services, and real estate. NTRI = non-tradables (different definitions). GOV = government (different definitions). NRX = natural resources. CONST = construction. WAGE = wage employment. SELF = self-employment. See text for details on the controls. Robust SE and 90% confidence intervals. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.10$ , ^  $p < 0.15$  (which we also report due to the small sample size).



NRXGDP and DEINDU countries have lower employment shares of MFG in their urban areas than MFGSERV countries (see Figure 7, but the difference is not significant for DEINDU). For MFGFIRE, the difference is large and significant for NRXGDP countries only. No correlations are observed for NTRI (“NTR” in I2D2). However, DEINDU countries have significantly higher shares of NTRI2, which includes NTRI as well as household services & personal services. Finally, we find higher self-employment in NRXGDP and DEINDU countries. While I2D2 allows us to use more countries, one caveat is that the database consists of surveys. Sectoral definitions likely vary much more across countries in I2D2 than in IPUMS, which increases SEs and complicates the analysis.<sup>13</sup>

Notwithstanding, relying on various measures, specifications, and databases, the evidence presented here suggests that cities in NRXGDP and DEINDU countries might be disproportionately consumption cities relative to the cities in MFGSERV countries.

## 4.2. City-Level Analysis

We use the city-level residualized *Production City Index* (PCI; Section 1.3.) to examine if the observed country-level patterns are driven by larger and/or smaller cities. For 6,211 FUAs  $a$ , belonging to 59 sample countries, indexed with  $c$ , we regress PCI  $c$ .2000 on the country-level variables of interest – MFGSERV (2000), NRXGDP (mean 1960-2000) and DEINDU (change 1980-2000), their interactions with the 8 city size categories used before,  $p$ , and the controls  $X$  of model (3). We use the FUAs’ populations in 2000 as weights:

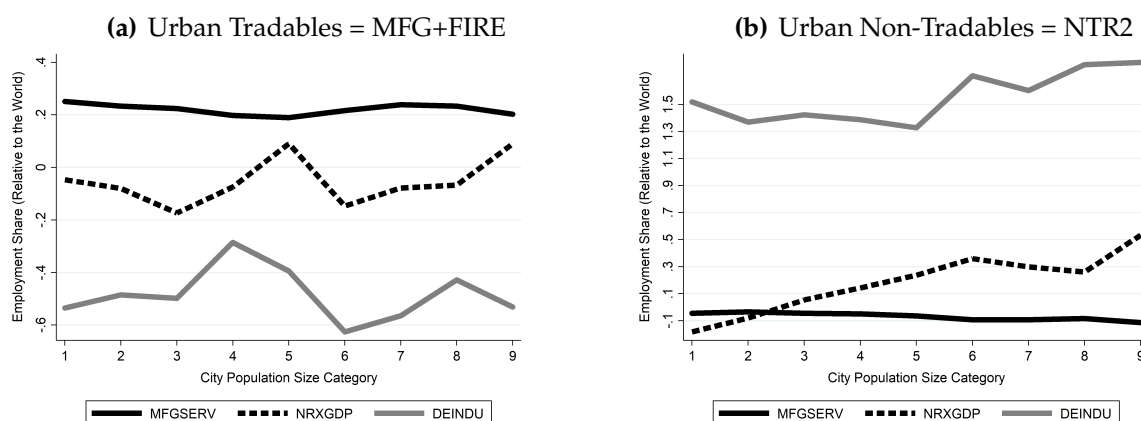
$$\text{PCI}_{a,c} = \alpha + \beta \text{MFGSERV}_c + \gamma \text{NRXGDP}_c + \delta \text{DEINDU}_c + \sum_{p=2}^9 \zeta_p \text{MFGSERV}_c * \mathbb{1}(\text{CAT}_a = p) + \sum_{p=2}^9 \theta_p \text{NRXGDP}_c * \mathbb{1}(\text{CAT}_a = p) + \sum_{p=2}^9 \lambda_p \text{DEINDU}_c * \mathbb{1}(\text{CAT}_a = p) + X_c \kappa + \mu_a \quad (4)$$

We consider two PCI measures capturing tradables – MFGFIRE – and non-tradables – NTR2, which we consider to be a better measure of urban non-tradables. We plot the obtained correlations for each PCI-size category in Figures 8(a)-8(b). MFGSERV countries have higher shares of MFGFIRE employment and lower shares of NTR2 employment for all city sizes. DEINDU countries exhibit reverse patterns. In contrast, in NRXGDP countries, NTR2’s employment share increases with city size.

This analysis suggests that the whole urban system in the deindustrializing countries has experienced a shift from manufacturing to non-tradable services. In contrast, in resource-rich countries only larger cities have substantially higher shares of non-tradable

<sup>13</sup>Appx. Table D.8 shows the results in table form.

Figure 8: City Size & Urban Sectoral Shares for Each Group, Cross-Section, c. 2000



Notes: Mean pop. (000s): 1 = 76; 2 = 134; 3 = 250; 4 = 479; 5 = 921; 6 = 1,737; 7 = 3,268; 8 = 6,140; 9 = 18,184.

services, likely because resource rents are disproportionately spent there.

Interestingly, resource-rich countries do not have higher urban primacy rates than industrialized nations whether we use long-difference or panel regressions at the country level, or panel regressions at the city-level interacting the main variables with a dummy for being the largest city in the country (Appx. Section E and Appx. Tables D.9-D.11).

While in resource-rich countries governments may invest more resources in their largest city (Bates, 1981; World Bank, 2020), industrialization/FIRE-ization also leads to the disproportionate growth of the largest city if it requires resources found there (e.g., skilled labor or an airport). Moreover, resource exports cause the growth of smaller mining towns (Huang et al., 2023) or agro-towns (Jedwab, 2013), thus decreasing primacy. Additionally, larger cities in resource-rich countries may have high levels of inequality. In that case, incomes “at the top” may grow sufficiently to alter the economic structure of these cities without increasing their relative population size, especially in a context of binding land-use regulations and implicit migration controls.

This brings us to our next set of results on tall building construction in cities that possibly corroborate the idea that larger cities in resource-rich countries have high levels of inequality in the building sector.

## 5. Resource Rents, Tall Building Construction & Consumption Cities

International differences in construction may stem from “white elephant” projects financed by resource rents. In the absence of global historical data on “white elephants”, we examine whether natural resource exports correlate with the construction of buildings whose economic rationale might be questionable. Therefore, we focus on the observed correlations for NRXGDP vs. MFGSERV rather than the ones for DEINDU.

We use a data set that inventories all the world’s “tall buildings”, with information on their year of construction and height. The database, maintained by the *Council on Tall Buildings and Urban Habitat*, is available online.<sup>14</sup> The database mostly captures buildings above 80 meters (20 floors). Since some countries have no such buildings, to avoid having their height stock equal to 0 when using logs, we also consider for each country their 10 tallest buildings, even when they are below 80 m.

We examine whether resource-rich countries have more tall buildings than other equally developed countries, and whether these are more likely to be “vanitous”.

We study the long-difference correlations between log urban height density (LUHT) – the total sum of tall building heights (meters) divided by urban population (millions) – c.2020 in country  $c$ , and MFGSERV (2020), NRXGDP (mean in 1960-2020) and DEINDU (change in 1980-2020):

$$\text{LUHT}_{c,20} = \alpha + \beta \text{MFGSERV}_{c,20} + \gamma \text{NRXGDP}_{c,60-20} + \delta \text{DEINDU}_{c,80-20} + X_c \kappa + \mu_c. \quad (5)$$

$X_c$  includes the controls for initial conditions (incl. log urban height density in 1960) and the controls for area and population in 2020, small islands and urban definitions. To capture excesses in construction per capita for a *given* level of urban economic development, we control for the urbanization rate and log per capita GDP (in PPP) in 2020 and average log per capita GDP in 1960-2020 (since past development also matters).

The urban areas of NRXGDP countries have higher stocks of non-residential towers than the ones of MFGSERV countries (Figure 9 Panel (a)), with this correlation being driven by office and retail towers. In particular, given a “diff” of 0.05, a ten-point higher increase in NRXGDP vs. MFGSERV is associated with a 50% increase in non-

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<sup>14</sup>According to their website ([www.skyscrapercenter.com](http://www.skyscrapercenter.com)), the data have been “collected by the Council for more than 40 years [...] The Council relies on its extensive member network [of academics, land developers, architectural firms, builders, city administrations, and banks] to maintain” the database with the help of “an Editorial Board”.

residential urban height density. In other words, for a given level of urban economic development and focusing on tall office buildings only (i.e. buildings above 80 m), the office skyline of NRXGDP countries is 50% taller on average than the office skyline of MFGSERV countries. Interestingly, no differences are observed for government towers (7. Govt), suggesting that private service companies directly or indirectly affiliated with the government and/or fuel, mining or agricultural firms use the tall buildings.<sup>15</sup>

Panel (b) employs as the dependent variable log urban height density constructed using only non-residential buildings above a certain threshold. In the data, 125, 140, 160, 200 and 240 meters are the median, the mean, the 75p, the 90p and the 95p value in height. NRXGDP countries have significantly more *very tall* buildings. Given a “diff” of 0.11, a ten-point higher increase in NRXGDP vs. MFGSERV is associated with a 110% increase in the urban height density of supertall office towers above 200 meters.<sup>16</sup>

Row 14 considers a *construction vanity* index, more precisely the log sum of the differences (meters) between height at the tip and the height of the top occupied floor (data only available for buildings in 38 countries). Buildings constructed to project power often include space at the top. We find stronger correlations for NRXGDP.

Rows 15-16 consider log urban height density for buildings whose structural material is steel vs. concrete, respectively. Steel is more durable and safer than concrete, but also more expensive. We find strong correlations between steel use and MFGSERV (but steel could be cheaper there) and between concrete use and NRXGDP, suggesting that NRXGDP countries may care more about the short-term.

In row 17, log height density is defined using only buildings in the capital city, which is often the largest city. We find a stronger correlation with NRXGDP, although the difference with respect to MFGSERV is not significant. If we consider both the capital and largest city in case they differ, or other cities, the correlation is weaker (rows 18-19), suggesting that white elephant projects disproportionately impact the capital city.<sup>17</sup>

The excess of tall buildings in NRXGDP countries may be accompanied by lower

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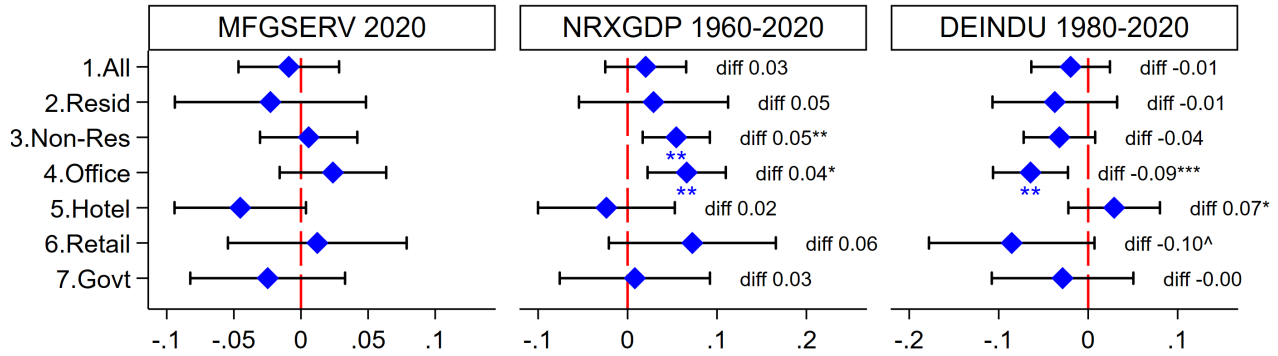
<sup>15</sup>Panel B of Appx Table D.12 shows the results in table form. The panel correlations are weaker than the long-difference ones (Panel C of Appx Table D.12), implying that construction does not respond instantaneously to economic changes. However, by adding lags, we lose observations. Abstracting from significance issues, the correlation remains higher for NRXGDP.

<sup>16</sup>Appx. Table D.13 show the results in table form. Similar correlations appear with the 10-year panel (Panel B of Appx. Table D.13).

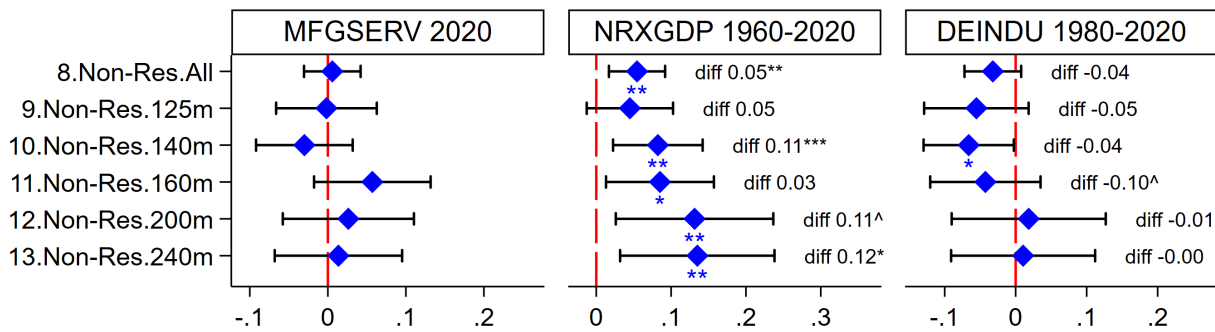
<sup>17</sup>Panel C of Appx. Table D.13 shows the results of rows 14-19 in table form.

Figure 9: Resources, (De-)Industrialization & Tall Building Construction, c. 2020

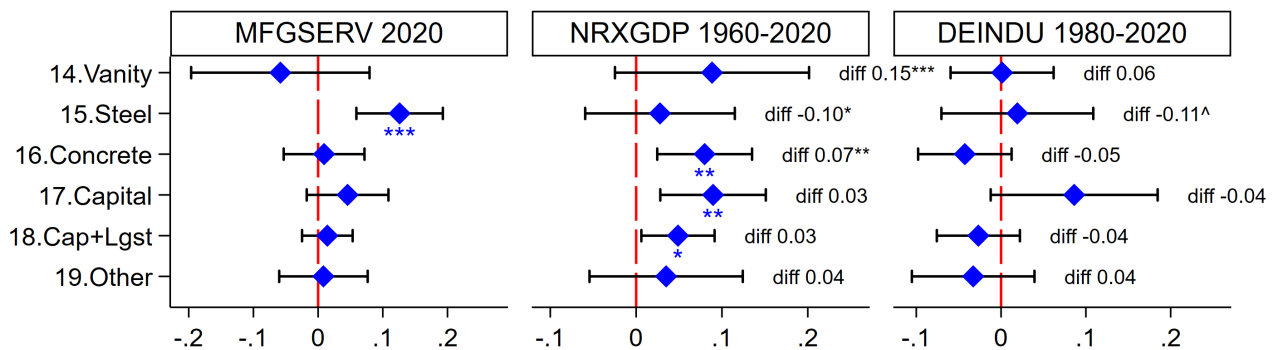
(a) Type of Tall Buildings (N = 115 Countries)



(b) Heights of Non-Residential Buildings (N = 115 Countries)



(c) Construction Vanity and Alternative Height Measures (N = 38-115 Countries)



Notes: Each row represents a separate regression and shows the long-difference correlations between measures of tall building construction c. 2020 (for tall buildings  $\geq 80$  meters  $\approx 260$  ft  $\approx 20$  floors) and NRXGDP (natural resource exports / GDP; %), MFGSERV (manufacturing & services in GDP; %) and DEINDU (deindustrialization; %), also defined with respect to 2020. See text for details on the controls. Robust SE and 90% confidence intervals. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.10$ , ^  $p < 0.15$ .

occupancy rates. Without occupancy data, we examine how overall construction is affected. For 80 countries, we know the annual cement production from 1970 to date (source: U.S. Geological Survey). Cement is rarely traded (World Cement, 2013). In COMTRADE data, trade only accounted for 3.5% of world cement production during the period of study. Therefore, cement production proxies for cement use.

Employing the same long-difference model as for tall buildings, we use as our dependent variable the log sum of cement production (or consumption or GDP) over the period 1970-2020 while controlling for log urban population in 1970 and 2020 (thus capturing *cement use per urban capita*) and urban economic development.<sup>18</sup> No differences are observed between NRXGDP and MFGSERV countries (Appx. Table D.14).<sup>19</sup>

Therefore, although NRXGDP countries have more tall buildings, especially concrete towers, they do not use more cement, which might imply displacement effects within the construction sector. With economic development and rising land values, tall buildings replace short structures (Ahlfeldt et al., 2023). But we here compare NRXGDP and MFGSERV countries with *similar* levels of urban economic development, thus focusing on “excesses” that might lead to “gaps” in the rest of the urban sector. However, one caveat with these analyses is that both cement use and construction include infrastructure.

Finally, if residential construction is crowded out in NRXGDP countries, slums could expand there. However, to project prestige, NRXGDP countries may adopt slum clearance policies. Data on slum shares are only available for the most recent years (United Nations, 2020b). If we use the cross-sectional version of the long-difference model (thus not controlling for slums c.1960) and control for urban economic development, we do not find higher slum shares in NRXGDP countries (Appx. Table D.14).

Thus, if any crowding takes places in NRXGDP countries due to the over-consumption of construction inputs by the tall sector, the *non-tall non-slum* sector might be the most impacted sector, for example by being overly small and dilapidated and thus suggesting shortages of affordable, quality housing. More generally, future research is needed to understand the displacement effects of white elephant construction projects.

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<sup>18</sup>From United Nations (2020c) we know the GDP share of construction over time.

<sup>19</sup>We find no significant differences in panel regressions (not shown).

## 6. Consumption Cities & Economic Growth

Compared to cities in industrialized countries, same-size cities in resource-exporting and deindustrialized economies are more likely to be consumption cities with non-tradable and informal employment. This seems the case for large cities, hence countries' "engines of growth".

Furthermore, while developing economies such as China, Costa Rica, Mauritius, South Africa, and Vietnam score high on the production city index, others score low, especially Colombia, Egypt, Ethiopia, Indonesia, Nigeria, Tanzania, and Venezuela. Countries such as Brazil, India, Malaysia, Mexico, and Turkey have high PCI Ginis, hence both production and consumption cities. Either their urban system is dualistic, or it is transitioning away from production cities (as in Latin America) or towards them (Asia).

What are the nationwide economic implications of an urban hierarchy dominated by consumption cities? If they are not as growth-enhancing as production cities, are they doomed to remain so, or can they evolve into production cities? A factor that can shed light on these questions is *urban human capital*. Indeed, cities with a bigger stock of human capital may manage to grow regardless of their structure.

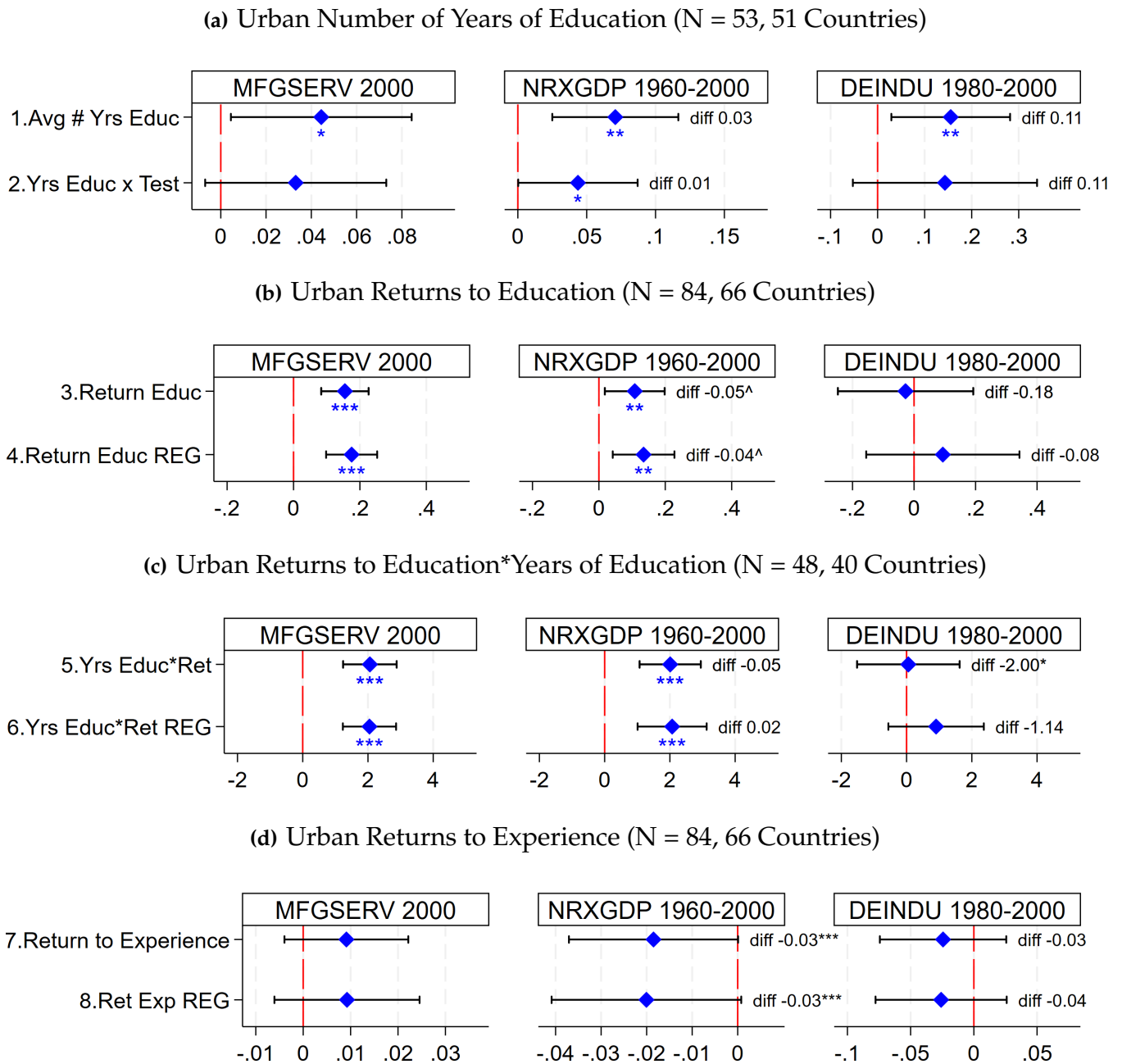
### 6.1. Human Capital

We assess how urban human capital correlates with our variables of interest by obtaining from IPUMS the *average number of years of education* of adults (ages 25-65) living in the urban areas of 53 countries among the 116 sample countries for the year closest to 2000. We use the same cross-sectional model as for employment (eq.(3)) and include MFGSERV (2000), NRXGDP (average in 1960-2000) and DEINDU (change in 1980-2000), and the urbanization rate (2000) to compare similarly urbanized nations. Figure 10 Panel A suggests that the urban residents of NRXGDP and DEINDU countries are as educated as the urban residents of MFGSERV countries ("diff" is small and not significant).<sup>20</sup>

We find similar results with panel regressions using 151 country-years and for younger cohorts (25-45) (not shown). Likewise, at the city level, we find weak correlations between the production city index and similarly estimated residuals for educational achievement (not shown). Thus, urban tradable employment and human capital seem *unrelated* when controlling for city size and urban economic development.

<sup>20</sup>Appx. Table D.15 provides the results in table form.

Figure 10: Resources, (De-)Industrialization &amp; Urban Human Capital, c. 2000



Notes: Each row represents a separate regression and shows the cross-sectional correlations between measures of urban human capital c. 2000 and NRXGDP (natural resource exports / GDP; %), MFGSERV (manuf. & serv. in GDP; %) and DEINDU (deindustrialization; %), also defined with respect to 2000. See text for details on the controls. Robust SE. 90% confidence intervals. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.10$ ,  $\wedge$   $p < 0.15$ .



Angrist et al. (2019) provide for 101 countries a measure of education quality that is built on globally harmonized test scores.<sup>21</sup> If we use the *learning adjusted years of education* (number of years of education\*test score), we again find no significant differences between the different countries (Figure 10 Panel A and Appx. Table D.15).

Another proxy for education quality is the *return to education*, the increase in earnings from an additional year of education. Abstracting from human capital demand factors, a lower education quality reduces the wage gains from higher educational attainment. We use the I2D2 data (1990-2017) and follow the methodology of Lagakos et al. (2018) and Jedwab et al. (2023) to estimate the returns to education and work experience for urban areas. The *return to experience* is the increase in the earnings from an additional year of employment, implying that human capital can be accumulated on the job.<sup>22</sup>

For individual  $i$  and country-year-sample  $s$ , we estimate the following model for *each* country one by one (for 18-67 year-old “urban” workers only):

$$\ln W_{is} = \alpha + \sum_{e=1}^7 \beta_e \text{exp}_{ise} + \gamma \text{edu}_{is} + \theta_s + \varepsilon_{is}. \quad (6)$$

$\ln W_{it}$  is the log of earnings. Experience is categorized into bins ( $\text{exp}_{ite}$ ): [5-9 years] (which we call 5), [10-14] (10), [15-19] (15), [20-24] (20), [25-29] (25), [30-34] (30), and [35+] (35). [0-4] is omitted. We include the number of years of education ( $\text{edu}_{it}$ ) and country-year-sample fixed effects ( $\theta_s$ ) and omit samples without at least 10 observations per bin.

$\gamma$  measures the returns to education. To estimate the returns to experience we follow Jedwab et al. (2023). For each bin one by one (5, 10, etc.), we estimate an annualized return. We then take the mean of the annualized returns across the seven bins.

Panel B of Figure 10 shows that urban returns to education are lower in NRXGDP and DEINDU countries. In particular, a ten-point higher increase for NRXGDP (DEINDU) vs. MFGSERV is associated with a 0.4-0.5 (0.8-1.8) point lower urban return to education (given a mean return to education of 7% in the sample). However, differences are only significant at 15% for NRXGDP countries, and not significant for DEINDU countries, implying heterogeneity among deindustrializing nations. In row 4, note that we include

<sup>21</sup>The “database harmonizes scores across major international student achievement testing programs measured in TIMMS-equivalent units, where 300 is minimal attainment and 625 is advanced attainment.”

<sup>22</sup>We calculate *experience* as follows: (i) For individuals with at least 12 years of education, experience = age - years of education - 6; (ii) For individuals with less than 12 years of education, experience = age - 18.

country-year-sample-region fixed effects in the first-step regression analysis (eq.(6)).<sup>23</sup> This allows us to compare individuals residing in the same regional urban labor market.<sup>24</sup>

If we use the product of the years of schooling and the returns (Panel C), to obtain a measure of the *value* of education, we see a lower value of schooling in DEINDU countries. A ten-point higher increase for DEINDU vs. MFGSERV is associated with a 20 point lower value of education (given a mean value of 68 in the sample). However, the difference with respect to MFGSERV countries is not significant with the region fixed effects (row 6). No clear difference is observed for NRXGDP countries.<sup>25</sup>

Finally, we find significantly lower urban returns to experience in NRXGDP countries compared to MFGSERV countries (Panel D; difference of 0.03\*\*\*). We find equally lower, but not significantly so, urban returns to experience in DEINDU nations (0.03-0.04). For these countries, confidence intervals are wide, implying heterogeneity. More generally, a ten-point higher increase in NRXGDP or DEINDU vs. MFGSERV is associated with a 0.3 point decrease in the urban return to experience (given a mean of 2.1 in the sample).<sup>26</sup>

Overall, it appears that consumption cities in deindustrializing nations might have less education- and experience-based human capital than production cities in nations specialized in industrial goods or services. This might prevent them from becoming production cities again. However, the observed differences with respect to industrializing nations are not always significant, suggesting that this observation may not apply for a subgroup of deindustrializing nations that do not lack urban human capital.

The results for resource-rich countries are also mixed. Their cities do not have that much less education-based human capital, but they exhibit lower returns to experience, which may capture how dynamic their labor markets are. Investing in education is easier than investing in experience-based human capital as the latter is done by school investments that resource rents can finance whereas the former results from a thriving private sector, which resource rents cannot influence directly. The education results could suggest that such consumption cities could become production cities. Alternatively, the experience results suggest that other constraints (e.g., weak institutions, insufficient infrastructure, and social problems such as crime) may prevent them from doing so.

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<sup>23</sup>Regions correspond to first level administrative areas.

<sup>24</sup>Appx. Table D.15 provides the results in table form.

<sup>25</sup>Appx. Table D.15 provides the results in table form.

<sup>26</sup>Appx. Table D.15 provides the results in table form.

## 6.2. Sectoral Wage Gaps

A related question is whether the human capital that workers do have “pays off” as much in the urban non-tradables sector (UNT) as in the urban tradables sector (UT).

Higher wages for jobs in UT relative to UNT could imply that workers in UT are more productive than workers in UNT. If most cities in a country are consumption cities with disproportionately low employment in UT, this might have negative implications for labor productivity in the aggregate.

Inspired by Gollin et al. (2014), we use I2D2 to study wage gaps between the two sectors. For individual  $i$  and country-year-sample  $s$ , we estimate the following model for *each* country one by one, restricting the sample to urban workers in the UT or UNT sector:

$$\ln W_{is} = \alpha' + \delta T_{is} + X_{is}\lambda + \theta'_s + \varepsilon'_{is}. \quad (7)$$

$\ln W_{it}$  is the log of monthly earnings ( $\ln W_{it}$ ).  $T_{it}$  is a dummy if the worker belongs to the UT sector.  $\delta$  measures the wage premium from working in the UT sector. We first examine the gaps without including human capital controls ( $X$ ); then we re-estimate the gaps after controlling for human capital and sorting (some workers self-select into specific urban regions). If we find large wage gaps, then the UT sector provides “better” jobs overall.

Focusing on the sample countries (data available for 54 countries in I2D2), the unconditional wage gap is 22%. Controlling for gender, years of education, and the experience dummies, the gap reduces to 13%.<sup>27</sup> If we additionally control for spatial sorting by including first-level administrative area fixed effects, we get 17% ( $N = 41$ ). Thus, we find large wage gaps in favor of UT even when we compare workers with similar human capital levels residing in the same regional urban labor market.

## 6.3. Economic Growth

What are the implication of having consumption cities for growth? We discuss this now. Comparing the returns to experience for the UT and UNT sectors is one way to answer the question. If the returns to experience capture human capital accumulation at work and the dynamism of labor markets and firms more generally, and the UT sector is more dynamic than the UNT sector, we could observe higher returns to experience in UT than in UNT. Yet, we do not find differences in the returns to experience in the two sectors. If

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<sup>27</sup>Like Gollin et al. (2014), if we use national accounts data (United Nations, 2020c) and sectoral employment data (ILO, 2022) to estimate GDP per worker, we find much higher gaps around 120-205%.

we estimate eq.(6) separately for UT and UNT, we find similar returns at around 2% (N = 59-67). FIRE is the sector with the highest returns, but the “other services” sector also shows high returns.

Yet, the overall lower urban returns to experience in the aggregate in the cities of resource-rich and deindustrializing countries in Section 6.1. suggest that the lower returns to experience observed there may be due to more general factors in consumption cities than their sectoral structure, i.e., their specific employment shares of UNTs and UTs.

Another way to answer the question about the growth implications of consumption cities, especially large ones, would be to globally estimate separately the agglomeration economies (AEs) for UT and UNT. We cannot estimate AEs by sector using I2D2 because we cannot identify cities in the database. Since this paper identifies an average production city index for many countries, we could obtain from the literature and compare AEs estimates for countries whose cities are mostly consumption cities and countries whose cities are mostly production cities. Chauvin et al. (2017) estimated the AEs for China (mostly production cities) at 16%, for India and the US (mix of production and consumption cities) at 8% and 5%, respectively, and for Brazil (many consumption cities) at 3%. The fact that AEs decrease as consumption cities become more dominant in a country’s urban hierarchy suggests that economic growth might also weaken.

Other studies corroborate the potential negative growth implications of countries’ having an urban hierarchy dominated by consumption cities. Venables (2017) show theoretically that the supply-side benefits of co-location should be small for UNT firms. Likewise, Glaeser and Resseger (2010) find for the U.S. that AEs are strong in cities with higher levels of skill and nonexistent in less skilled metropolitan areas. The skill structure of U.S. cities then likely strongly correlates with their sectoral structure. Lastly, Burger et al. (2022) use firm-level data to estimate AEs for 98 developing economies. They regress log labor productivity on log urban density, finding an average AE of 10-15%. They then interact density with dummies proxying for whether the firm belongs to the tradable sector, finding AEs that are twice higher than in the non-tradable sector. Congestion forces might also be stronger for the UNT sector than for the UT sector.<sup>28</sup> Finally, international

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<sup>28</sup>The UT sector is more formal than the UNT sector (verified in IPUMS and I2D2). As such, it may have smaller congestion externalities on other sectors. Akbar et al. (2018) find that the roads of Indian cities are particularly congested in the middle of the day when few workers are commuting. Indeed, the (more informal) wholesale and retail trade sector (incl. roadside vendors) often causes traffic congestion. Burger

trade promotes innovation (Melitz and Redding, 2021). As such, having more firms and workers in UT rather than UNT may also promote growth.

## 7. Discussion

Just like deindustrializing production cities can evolve into consumption cities, consumption cities may evolve into production cities in the future. We show that consumption cities do not systematically lack human capital, but other constraints that we do not observe may constrain urban productivity growth; such constraints include institutions, control of corruption, investment climate, among others. Many countries, such as Colombia, Indonesia, Nigeria, Tanzania, or Venezuela, where consumption cities emerged when they first began urbanizing still have many consumption cities today.

There are, however, examples of successful transitions. The United Arab Emirates' largest cities – Dubai and Abu Dhabi – have become more than consumption cities by expanding FIRE. Deindustrialized developing nations such as India have been able to grow their FIRE sector. Likewise, the growth of Malaysia's manufacturing reshaped the economic structure of the Kuala Lumpur metro area, and Mexico, South Africa and Vietnam have many production cities, although they developed through exports of mineral resources and/or agricultural products.

Since understanding what distinguishes dynamic consumption cities, which evolve into production cities, from stagnant ones is beyond the scope of this paper, we leave this question for future research. Nonetheless, Venables (2017) shows theoretically that a city is unlikely to produce UTs if it faces high urban and hinterland demand for UNTs. That is especially the case with increasing returns in tradable production that make cities specialized in UNT globally uncompetitive for UT production. With increased global competition, the conditions for consumption cities to become production cities are harder to meet now than decades ago. Yet, the issue of how to shape the evolution of employment consumption cities is crucial, as too few "good" urban jobs are available in the developing world.

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et al. (2022) find that the AEs of UT firms are reduced to a lower degree by congestion than the AEs of UNT firms, possibly because UNT firms depend more on local consumer markets, while UT firms employ workers who are better able to locate close to their workplaces and/or afford faster transport services.

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## WEB APPENDIX NOT FOR PUBLICATION

### **A Robustness for the Mapping Analysis**

**Non-Linearities.** We obtain similar residuals if we also include the square, cube, and perfect fourth of the urban share in 2000, and their interactions with the population dummies (coef. of correlation = 0.99), in case there are non-linearities in the relationship between MFG+FIRE employment, urban economic development, and city size.

**Per Capita GDP.** We obtain a coefficient of correlation of 0.97 if we use log per capita GDP in 2000 (PPP and constant international dollars) instead of urbanization (including the square, cube, and perfect fourth of log per capita GDP, and their interactions with the population dummies). This is not surprising since urbanization rates and log per capita GDP are highly correlated cross-sectionally (correlation of 0.91 in 2000; N = 178).

**Omitting Urbanization.** The correlation is 0.99 if we do not control for the urban share and do not interact the population dummies with it. We then do not allow the relationship between city employment and size to change with urban economic development.

**Using the Raw Employment Shares.** We obtain a coefficient of correlation of 0.89 if we simply consider the raw, i.e. non-residualized, city-specific employment shares. While the residualization was a priori important to ensure we compare apples with apples, the very high correlation indicates the residualization is not entirely necessary.

**Weights.** We obtain a coefficient of correlation of 1.00 if we do not modify the weights so as to over-weigh developed countries (which are under-represented in IPUMS). In that case, the weights are only based on the FUAs' population levels c.2000. We obtain a coefficient of correlation of 1.00 if we do not use weights at all.

**Alternative City Categorizations.** If we do not combine the top two population categories into one category, we obtain a coefficient of correlation of 1.00. If we use 5 population categories instead of 10 categories, we still get a correlation of 0.99.

**Urban Definition.** We can control for the urban definition used by the country c.2010. We include dummies identifying whether the definition is based on a population threshold, another condition, an administrative function, or a combination of these, and the log of the threshold (U.N., 2011). We then interact these variables with the population dummies. The correlation of the residuals remains very strong (about 0.9). Another related question is whether we could instead of focusing on urban observations in FUAs consider all observations in administrative units with a population density above a certain threshold. However, this would include rural workers. In addition, population densities in urban areas are much higher in developing countries than in developed countries (Jedwab et al., 2021). It is likely similar in rural areas. A high threshold would exclude rich country cities. A low threshold would then include rural areas/workers in poorer countries.

**Urban Non-Tradables.** The correlation with the residuals when the dependent variable is the employment share of the non-tradable domestic "wholesale and retail trade" sector (DWRT) is -0.51 (we include "other services" as it appears that IPUMS mistakenly reclassified some DWRT activities for a few countries). Adding "household services", it becomes -0.53. It is lower than -1.00 as other sectors see their share increase when MFG+FIRE decreases. Also including "public administration", it becomes -0.60.

**Informality.** The correlation with the residuals when the dependent variable is the self-

employment share (estimated including unpaid workers) is about -0.45. It is lower than -1.00 because self-employment is an imperfect proxy for informality. Indeed, high-skilled workers of the MFG+FIRE sector could be self-employed despite belonging to the formal sector. Nonetheless, the fact that the correlation is almost equal to -0.5 is reassuring.

## B Model Appendix

### B1. Model: Introduction

We consider four sectors. The urban economy has a *tradable sector* (e.g., MFG + FIRE) and a *non-tradable sector* (e.g., wholesale & retail trade + personal services). The rural economy has an *agricultural sector*, which produces a tradable agricultural good (mostly crops, but also livestock). A *natural resource*  $R$  is an endowment that is internationally traded and is a source of foreign exchange earnings. Natural resources include fuels and mining products but also, for the sake of simplicity, cash crops characterized by high rents.

The model offers several paths to consumption cities. A commodity boom due to a resource discovery or a boost to commodity prices on account of strong external demand boosts resource revenues  $R$  and influences urbanization/cities through two channels: (i) an income effect, which through non-homotheticities in the domestic demand for food pulls workers into urban sectors; and (ii) export earnings increase domestic demand for non-tradable services and pull workers away from agriculture and urban tradables.

We also consider faster productivity growth in agriculture, which has an income effect and a foreign earnings effect if the country exports agricultural products, which increases demand for, and employment in, urban non-tradables. However, if the level of agricultural productivity is not high enough, this increase may pull workers back to agriculture in order to meet the food sufficiency requirement. Some crops then “behave” as a pure natural resource, in which case their effects go through  $R$ . Regardless of whether the country urbanizes on account of fuels/mining or agricultural exports, its employment share of urban non-tradables increases and its cities become consumption cities.

De-industrialization can occur due to the removal of ISI policies or due to increased trade competition from industrializing nations. We discuss why such cases may not lead to de-urbanization, but “consumption” cities in already somewhat urbanized nations.

### B2. Model: Set-Up

We assume a log-linear utility function over the consumption of rural agricultural products ( $c_f$ ), urban tradables ( $c_m$ ), and urban non-tradables ( $c_n$ ):

$$U = \beta_f \ln(c_f - \underline{c}_f) + \beta_m \ln(c_m) + \beta_n \ln(c_n) \quad (\text{B.8})$$

where expenditure shares  $\beta_f$ ,  $\beta_m$ , and  $\beta_n$  are between 0 and 1 and sum up to 1, and  $\underline{c}_f$  is the subsistence level of agricultural consumption. With income elasticity for agriculture less than one, any income increase drives up the budget shares of urban tradables and non-tradables. For the sake of simplicity, production in each sector only requires labor:

$$Q_j = A_j L_j^{1-\alpha}. \quad (\text{B.9})$$

$L_j$  is the share of workers in each sector  $j \in \{f, m, n\}$ , and  $A_j$  is sector-specific productivity. Agricultural commodities produced mostly for export and mostly with land or capital and little labor are included in resource endowments  $R$ . Thus, the agricultural sector comprises other agricultural subsectors, including subsistence food crops. The prices of urban tradables and agricultural products are assumed to be exogenous (\*) and the budget constraint of the individual is:  $z = p_f^* c_f + p_m^* c_m + p_n c_n$ .

Since the household first covers its agricultural subsistence requirement and urban non-tradables are produced only domestically, the total expenditure on urban non-tradables equals the value of their production:

$$\beta_n (z - p_f^* \underline{c}_f) = p_n Q_n \quad (\text{B.10})$$

Assuming balanced trade, the following accounting relationship must hold, where  $R$  is the revenue from exporting natural resources and both agricultural products and urban tradables can be produced domestically, imported from the rest of the world, or exported:

$$(\beta_f + \beta_m)(z - p_f^* \underline{c}_f) + p_f^* \underline{c}_f = R + p_f^* Q_f + p_m^* Q_m \quad (\text{B.11})$$

With perfect labor mobility, wages equalize across any two sectors  $j$  and  $k \in \{f, m\}$ :

$$(1 - \alpha) p_j^* A_j L_j^{-\alpha} = (1 - \alpha) p_k^* A_k L_k^{-\alpha} \quad (\text{B.12})$$

The above relationships are used to determine the implicit function for the allocation of labor in the non-tradable urban sector:

$$L_n = \beta_n \left( 1 + \frac{(1 - L_n)^\alpha}{\underline{A}} (R - p_f^* \underline{c}_f) \right). \quad (\text{B.13})$$

$\underline{A} = \left[ (p_m^* A_m)^{\frac{1}{\alpha}} + (p_f^* A_f)^{\frac{1}{\alpha}} \right]^\alpha$  is a composite measure of agricultural productivity and productivity in urban tradables. Given  $L_n$ , the rest of labor is allocated to the tradable sectors in proportion to the relative productivity in agriculture and tradable non-agriculture:

$$L_m = (1 - L_n) \left( \frac{p_m^* A_m}{\underline{A}} \right)^{\frac{1}{\alpha}} \quad (\text{B.14a})$$

$$L_f = (1 - L_n) \left( \frac{p_f^* A_f}{\underline{A}} \right)^{\frac{1}{\alpha}} \quad (\text{B.14b})$$

The urbanization rate,  $U$ , is then simply  $U = L_m + L_n$ .

### B3. Model: Summary of the Main Predictions

We obtain four predictions (Model Appendix B4. below provides details and proofs):

#### Proposition 1 (Urbanization through commodity rents and “consumption cities”)

$$\frac{\partial U}{\partial R} > 0, \frac{\partial L_n}{\partial R} > 0, \frac{\partial L_m}{\partial R} < 0, \frac{\partial L_f}{\partial R} < 0$$

Proposition 1 reiterates GJV16’s result that resource revenues  $R$  offer a path to urbanization  $U$  and the emergence of consumption cities. Indeed, employment in urban non-tradables  $L_n$  is increasing in  $R$  whereas employment in manufacturing and tradable services  $L_m$  is decreasing in  $R$ . In other words, a positive shock to  $R$  (a resource windfall) leads to the rise of consumption cities. The effect on urbanization  $U$  is also positive.

#### Proposition 2 (Productivity growth in agriculture and “consumption cities”)

So long as  $R < p_f^* c_f$ , given  $y = p_f^* A_f$ , it follows that:

$$\begin{aligned} \frac{\partial L_n}{\partial y} &> 0, \frac{\partial L_m}{\partial y} < 0 \\ \frac{\partial U}{\partial y} &< 0, \frac{\partial L_f}{\partial y} > 0, \text{ if } \alpha(p_f^* A_f)^{\frac{1}{\alpha}} < (p_m^* A_m)^{\frac{1}{\alpha}} \\ \frac{\partial U}{\partial y} &> 0, \frac{\partial L_f}{\partial y} < 0, \text{ if } \alpha(p_f^* A_f)^{\frac{1}{\alpha}} > (p_m^* A_m)^{\frac{1}{\alpha}} \end{aligned}$$

Faster productivity growth in agriculture has an income effect *and* a foreign earnings effect if the country exports agricultural products. Both result in a disproportionate increase of urban non-tradables, while the increase in foreign earnings enables the importing of urban tradables, whose share in employment decreases. If the level of agricultural productivity is high enough, the urban share increases as the urban non-tradable effect dominates the urban tradable effect. However, if the level of agricultural productivity is not high enough, an increase in agricultural productivity pulls resources back to agriculture in order to meet the subsistence requirement. Then the urban share decreases. However, we will show that urban shares almost never decrease.

**Proposition 3 (Urbanization through industrialization and “production cities”)**

$$\frac{\partial U}{\partial p_m^* A_m} > 0, \frac{\partial L_n}{\partial p_m^* A_m} > 0, \frac{\partial L_m}{\partial p_m^* A_m} > 0, \frac{\partial L_f}{\partial p_m^* A_m} < 0$$

so long as  $R - p_f^* c_f < 0$  and agricultural productivity is high enough:  $\alpha (p_m^* A_m)^{\frac{1}{\alpha}} < (p_f^* A_f)^{\frac{1}{\alpha}}$ .

Increasing MFG-FIRE productivity leads to an expansion of urban tradable employment. Thus, a MFG or FIRE revolution causes urbanization and production cities.

**Proposition 4 (de-industrialization without de-urbanization and the transformation of existing production cities into consumption cities)**

When  $L_f$  is fixed, by definition  $\underline{U} = 1 - \underline{L}_f$  is also fixed, implying that a productivity shock that decreases (increases) employment in manufacturing would lead to a corresponding increase (decrease) in employment in non-tradables.

Proposition 4 says that shocks to the manufacturing or FIRE sector can cause existing production cities to become consumption cities when de-urbanization is unlikely. In the next section, we show that urbanization rates almost never decrease and discuss why.

## B4. Model: Proofs

In this appendix subsection, we explain how we obtain propositions 1-4.

### B4.1. Resource Revenues and Consumption Cities

Our Proposition 1 reiterates GJV16’s result that resource revenues  $R$  offer a path to urbanization  $U$  and the emergence of “consumption cities”. Indeed, employment in urban non-tradables  $L_n$  is increasing in  $R$  whereas employment in manufacturing and tradable services  $L_m$  is decreasing in  $R$ . In other words, a positive shock to  $R$  leads to the emergence of “consumption cities”. The overall effect on urbanization is also positive.

**Proposition 1 (Urbanization through commodity rents and “consumption cities”)**

From (B.23), (B.17), (B.19) and (B.21) below, we have the following:

$$\frac{\partial U}{\partial R} > 0, \frac{\partial L_n}{\partial R} > 0, \frac{\partial L_m}{\partial R} < 0, \frac{\partial L_f}{\partial R} < 0$$

**Proof:** From (B.13) we have the following implicit function for  $L_n$ :

$$F = L_n - \beta_n \left( 1 + \frac{(1 - L_n)^\alpha}{\underline{A}} (R - p_f^* c_f) \right) = 0 \quad (\text{B.15})$$

From the implicit function theorem:

$$\frac{\partial L_n}{\partial R} = - \frac{F_R}{F_{L_n}} \quad (\text{B.16})$$

The partial derivatives of  $F$  with respect to  $R$  and  $L_n$  are respectively:

$$F_R = -\beta_n \frac{(1-L_n)^\alpha}{\underline{A}} \quad (\text{B.16a})$$

$$F_{L_n} = 1 + \beta_n \alpha \frac{(1-L_n)^{\alpha-1}}{\underline{A}} (R - p_f^* \underline{c}_f) \quad (\text{B.16b})$$

From (B.16) we obtain that:

$$\frac{\partial L_n}{\partial R} = \frac{\beta_n \frac{(1-L_n)^\alpha}{\underline{A}}}{1 + \beta_n \alpha \frac{(1-L_n)^{\alpha-1}}{\underline{A}} (R - p_f^* \underline{c}_f)} \quad (\text{B.17})$$

Both the numerator and the denominator are positive. The denominator is positive not only when the country is resource rich and  $R - p_f^* \underline{c}_f > 0$ , but also when  $R - p_f^* \underline{c}_f < 0$  because in this case we can show that the following inequality holds using the fact that since both  $\alpha < 1$ ,  $\beta_n < 1$  then  $\alpha\beta_n < 1$ . Replacing  $\alpha\beta$  with 1 results in a smaller expression because  $R - p_f^* \underline{c}_f < 0$ . Then from (B.13) and because both  $L_n < 1$  and  $\beta_n < 1$  we have:

$$1 + \alpha\beta_n \frac{(1-L_n)^{\alpha-1}}{\underline{A}} (R - p_f^* \underline{c}_f) > 1 + \frac{(1-L_n)^{\alpha-1}}{\underline{A}} (R - p_f^* \underline{c}_f) = \frac{L_n (1-\beta_n)}{(1-L_n) \beta_n} > 0$$

After substituting (B.13) in (B.14a), we obtain:

$$L_m = \left[ 1 - \beta_n \left( 1 + \frac{(1-L_n)^\alpha}{\underline{A}} (R - p_f^* \underline{c}_f) \right) \right] \left( \frac{p_m^* A_m}{\underline{A}} \right)^{\frac{1}{\alpha}} \quad (\text{B.18})$$

Differentiating with respect to  $R$ , from (B.18) we obtain:

$$\frac{\partial L_m}{\partial R} = -\beta_n \frac{(1-L_n)^\alpha}{\underline{A}} \left( \frac{p_m^* A_m}{\underline{A}} \right)^{\frac{1}{\alpha}} < 0 \quad (\text{B.19})$$

Eq.(B.19) shows the (urban) Dutch Disease effect of an increase in resource revenue. The effect is larger for countries with small non-tradable sectors (these are mostly low-income countries) and for countries with relatively productive tradable urban activities.

Substituting (B.13) in (B.14b) we obtain:

$$L_f = \left[ 1 - \beta_n \left( 1 + \frac{(1-L_n)^\alpha}{\underline{A}} (R - p_f^* \underline{c}_f) \right) \right] \left( \frac{p_f^* A_f}{\underline{A}} \right)^{\frac{1}{\alpha}} \quad (\text{B.20})$$

Differentiating (B.20) with respect to  $R$  we get:

$$\frac{\partial L_f}{\partial R} = -\beta_n \frac{(1-L_n)^\alpha}{\underline{A}} \left( \frac{p_f^* A_f}{\underline{A}} \right)^{\frac{1}{\alpha}} < 0 \quad (\text{B.21})$$

Resource windfalls shift resources away from agriculture. The shift is stronger the

smaller the non-tradable sector and the higher agricultural productivity is relative to the average in the country. Now we turn to the urbanization rate. From (B.13) and (B.18) we have:

$$U = L_n + L_m = \beta_n \left( 1 + \frac{(1 - L_n)^\alpha}{\underline{A}} (R - p_f^* c_f) \right) + \left[ 1 - \beta_n \left( 1 + \frac{(1 - L_n)^\alpha}{\underline{A}} (R - p_f^* c_f) \right) \right] \left( \frac{p_m^* A_m}{\underline{A}} \right)^{\frac{1}{\alpha}} \quad (\text{B.22})$$

Differentiating (B.22) with respect to R we obtain:

$$\frac{\partial U}{\partial R} = \beta_n \frac{(1 - L_n)^\alpha}{\underline{A}} \left[ 1 - \left( \frac{p_m^* A_m}{\underline{A}} \right)^{\frac{1}{\alpha}} \right] > 0 \quad (\text{B.23})$$

**End of Proof:** Resource windfalls cause de-industrialization, but enable urbanization and the shift from rural and urban tradables to urban non-tradables in “consumption cities”.

#### B4.2. Agricultural Growth and Consumption Cities

Faster productivity growth in agriculture has an income effect *and* a foreign earnings effect if the country exports agricultural products. Both result in a disproportionate increase of urban non-tradables, while the increase in foreign earnings enables the importing of urban tradables, whose share in employment decreases. Lastly, if the level of agricultural productivity is high enough, the urbanization rate increases as the urban non-tradable effect dominates the urban tradable effect. However, if the level of agricultural productivity is not high enough (especially relative to urban tradables), an increase in agricultural productivity may have an effect of pulling resources back to agriculture in order to meet the agricultural sufficiency requirement (in which case more of the urban tradable consumption is provided internally). Then the urbanization rate decreases. While this is possible, we discuss below why we think that de-urbanization is unlikely.

For brevity in exposition and for the sake of simplicity, we define  $x$  and  $y$  as follows:  $x = p_m^* A_m$  for urban tradables and  $y = p_f^* A_f$  for urban non-tradables. This allows us to explore not only the effect of productivity changes on urbanization and employment, but also the effect of price shocks affecting the agricultural and manufacturing sectors. For example, agricultural exports could increase because of productivity,  $A_f$ , increases and/or because of increases in world demand, and therefore the world price ( $p_f^*$ ) for the country's agricultural product. It is important to clarify that, in our mind, the world agricultural price,  $p_f^*$ , in the agricultural subsistence constraint, differs from the



world price for the agricultural commodities exported by the country. The price in the subsistence constraint represents the price for the basket of goods consumed locally which can be assumed to be fixed or to change less in response to global demand changes than the prices of the country's main agricultural exports.

**Proposition 2 (Productivity growth in agriculture and “consumption cities”)**

So long as  $R < p_f^* c_f$ , from (B.26), (B.27), (B.29) and (B.30) below, it follows that:

$$\begin{aligned} \frac{\partial L_n}{\partial y} &> 0, \quad \frac{\partial L_m}{\partial y} < 0 \\ \frac{\partial U}{\partial y} < 0, \quad \frac{\partial L_f}{\partial y} > 0, \quad & \text{if } \alpha(p_f^* A_f)^{\frac{1}{\alpha}} < (p_m^* A_m)^{\frac{1}{\alpha}} \\ \frac{\partial U}{\partial y} > 0, \quad \frac{\partial L_f}{\partial y} < 0, \quad & \text{if } \alpha(p_f^* A_f)^{\frac{1}{\alpha}} > (p_m^* A_m)^{\frac{1}{\alpha}} \end{aligned}$$

**Proof:** From (B.15) and the implicit function theorem and noticing that  $y = p_f^* A_f$ , we have:

$$\frac{\partial L_n}{\partial y} = -\frac{F_y}{F_{L_n}} \quad (\text{B.24})$$

From (B.15) the partial derivatives of  $F$  with respect to  $y$  is respectively:

$$F_y = \beta_n \frac{(1 - L_n)^\alpha}{\left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)^{\alpha+1}} y^{\frac{1}{\alpha}-1} (R - p_f^* c_f) \quad (\text{B.25})$$

From (B.16b), (B.24) and (B.25), we have:

$$\frac{\partial L_n}{\partial y} = \frac{-\beta_n \frac{(1-L_n)^\alpha}{\left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)^{\alpha+1}} y^{\frac{1}{\alpha}-1} (R - p_f^* c_f)}{\left(1 + \beta_n \alpha \frac{(1-L_n)^{\alpha-1}}{A} (R - p_f^* c_f)\right)} \quad (\text{B.26})$$

As long as  $R < p_f^* c_f$ , i.e. the country is not particularly resource rich, the increase in agricultural productivity shifts resources into non-tradables ( $\frac{\partial L_n}{\partial y} > 0$ ). In this case, the numerator is positive and, as shown above, the denominator is positive too. Differentiating (B.18) with respect to  $y$ , we get:

$$\frac{\partial L_m}{\partial y} = \frac{1}{\alpha} \frac{x^{\frac{1}{\alpha}} y^{\frac{1}{\alpha}-1}}{\left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)^2} \left[ (\beta_n - 1) + \beta_n \frac{(1 - L_n)^\alpha}{A} (R - p_f^* c_f) (1 + \alpha) \right] \quad (\text{B.27})$$

The first term in the brackets in (B.27) is negative and so is the second one in resource poor countries as  $R - p_f^* c_f < 0$ . Therefore,  $\frac{\partial L_n}{\partial y} < 0$

Differentiating (B.22) with respect to  $y$ , we obtain:

$$\frac{\partial U}{\partial y} = \left( -\beta_n \frac{(1-L_n)^\alpha y^{\frac{1}{\alpha}-1}}{\left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)^{\alpha+1}} (R - p_f^* \underline{c}_f) \right) + \frac{1}{\alpha} \frac{x^{\frac{1}{\alpha}} y^{\frac{1}{\alpha}-1}}{\left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)^2} \left[ (\beta_n - 1) + \beta_n \frac{(1-L_n)^\alpha}{\underline{A}} (R - p_f^* \underline{c}_f) (1 + \alpha) \right] \quad (\text{B.28})$$

Rearranging the terms in (B.28) we get:

$$\frac{\partial U}{\partial y} = \frac{y^{\frac{1}{\alpha}-1}}{x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}} \left[ \frac{1}{\alpha} (\beta_n - 1) \frac{x^{\frac{1}{\alpha}}}{x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}} + \beta_n \left( \frac{1 + \alpha}{\alpha} \right) \frac{(1-L_n)^\alpha}{\underline{A}} (R - p_f^* \underline{c}_f) \left( \frac{x^{\frac{1}{\alpha}}}{x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}} - \frac{\alpha}{1 + \alpha} \right) \right] \quad (\text{B.29})$$

From (B.29) we see that the effect of agricultural productivity growth on urbanization is negative in resource-poor countries where  $R - p_f^* \underline{c}_f < 0$  and manufacturing productivity is relatively high ( $\frac{x^{\frac{1}{\alpha}}}{x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}} > \frac{\alpha}{1 + \alpha}$ ). In this case, the first and second terms in the square brackets are negative and there is a shift in employment away from urban areas ( $\frac{\partial U}{\partial y} < 0$ ). However, when manufacturing productivity is low, the first term is small and the second term is positive. In this case, the agricultural productivity shock spurs urbanization ( $\frac{\partial U}{\partial y} > 0$ ). Differentiating (B.20) with respect to agricultural productivity  $y$ , we obtain:

$$\frac{\partial L_f}{\partial y} = \frac{1}{\alpha} \frac{y^{\frac{1}{\alpha}-1}}{\left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)^2} \left[ (1 - \beta_n) x^{\frac{1}{\alpha}} + \beta_n \frac{(1-L_n)^\alpha}{\underline{A}} (R - p_f^* \underline{c}_f) (\alpha y^{\frac{1}{\alpha}} - x^{\frac{1}{\alpha}}) \right] \quad (\text{B.30})$$

In resource-poor countries (i.e.  $R - p_f^* \underline{c}_f < 0$ ) with sufficiently high manufacturing productivity so that  $\alpha y^{\frac{1}{\alpha}} - x^{\frac{1}{\alpha}} < 0$ , a productivity boost in agriculture shifts resources into rural areas. In this case,  $\frac{\partial L_f}{\partial y} > 0$ . Please note that whenever condition  $\alpha y^{\frac{1}{\alpha}} - x^{\frac{1}{\alpha}} < 0$  is satisfied so is  $\frac{x^{\frac{1}{\alpha}}}{x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}} > \frac{\alpha}{1 + \alpha}$ , which ensures that the productivity boost in agriculture has an opposite effect on urbanization, i.e.  $\frac{\partial U}{\partial y} < 0$ . However, when manufacturing productivity is low (i.e.  $\alpha y^{\frac{1}{\alpha}} - x^{\frac{1}{\alpha}} > 0$  and  $\frac{x^{\frac{1}{\alpha}}}{x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}} < \frac{\alpha}{1 + \alpha}$ ), the first terms in (B.29) and (B.30) are small so the second terms dominate. In (B.29) the second term is positive implying a shift of labor into urban areas, i.e.  $\frac{\partial U}{\partial y} > 0$ , while in (B.30) the second term is negative, implying a shift of labor away from agriculture, i.e.  $\frac{\partial L_f}{\partial y} < 0$ .

**End of Proof:** In sum, if the level of agricultural productivity is high enough, agricultural development leads to de-industrialization but enables urbanization and the

shift from rural and urban tradables to urban non-tradables in “consumption cities”.

### B4.3. Industrial and/or Service Revolution and Production Cities

We discuss how a manufacturing/FIRE revolution leads to production cities.

#### Proposition 3 (Urbanization through industrialization and “production cities”)

From (B.33), (B.34), (B.35), and (B.36) below, we have:

$$\frac{\partial U}{\partial p_m^* A_m} > 0, \quad \frac{\partial L_n}{\partial p_m^* A_m} > 0, \quad \frac{\partial L_m}{\partial p_m^* A_m} > 0, \quad \frac{\partial L_f}{\partial p_m^* A_m} < 0$$

so long as  $R - p_f^* c_f < 0$  and agricultural productivity is sufficiently high:

$$(\alpha(p_m^* A_m)^{\frac{1}{\alpha}} < (p_f^* A_f)^{\frac{1}{\alpha}}).$$

**Proof:** From (B.15) and the implicit function theorem and noticing that  $x = p_m^* A_m$ :

$$\frac{\partial L_n}{\partial x} = -\frac{F_x}{F_{L_n}} \quad (\text{B.31})$$

The partial derivatives of  $F$  with respect to  $x$  is:

$$F_x = \beta_n \frac{(1 - L_n)^\alpha x^{\frac{1}{\alpha} - 1}}{\left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)^{\alpha+1}} (R - p_f^* c_f) = \beta_n \frac{(1 - L_n)^\alpha x^{\frac{1}{\alpha} - 1}}{\underline{A} \left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)} (R - p_f^* c_f). \quad (\text{B.32})$$

Using (B.16b), (B.31), and (B.32), we obtain the following result:

$$\frac{\partial L_n}{\partial x} = -\frac{\beta_n \frac{(1-L_n)^\alpha x^{\frac{1}{\alpha} - 1}}{\underline{A} \left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)} (R - p_f^* c_f)}{1 + \beta_n \alpha \frac{(1-L_n)^{\alpha-1}}{\underline{A}} (R - p_f^* c_f)} \quad (\text{B.33})$$

The numerator in (B.33) is negative because  $R$  is low in resource-poor countries; as shown before, the denominator is positive. Thus, (B.33) is positive and  $\frac{\partial L_n}{\partial x} > 0$ , implying that a positive productivity shock in manufacturing shifts resources into non-tradables.

Differentiating (B.18) with respect to  $x$ , we obtain:

$$\frac{\partial L_m}{\partial x} = \frac{1}{\alpha} \frac{x^{\frac{1}{\alpha} - 1}}{\left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)^2} \left[ (1 - \beta_n) y^{\frac{1}{\alpha}} + \beta_n \frac{(1 - L_n)^\alpha}{\underline{A}} (R - p_f^* c_f) (\alpha x^{\frac{1}{\alpha}} - y^{\frac{1}{\alpha}}) \right] \quad (\text{B.34})$$

The first term in the square brackets is positive. The second term is positive when the country is resource poor, i.e.  $R - p_f^* c_f < 0$ , and agricultural productivity is high enough so that  $\alpha x^{\frac{1}{\alpha}} - y^{\frac{1}{\alpha}} < 0$ . The latter reflects the importance of the Green Revolution for industrial development. Industrialization in countries with low agricultural productivity is slower than in countries with higher agricultural productivity. Thus, the effect of a positive productivity shock in manufacturing is an expansion of employment in

manufacturing and tradable services, i.e.  $\frac{\partial L_m}{\partial x} > 0$ . This suggests that productivity growth in manufacturing and/or tradable services in resource poor countries fosters an expansion in the total employment of these sectors.

Differentiating (B.22) with respect to  $x$  and using (B.34), gives us the following expression:

$$\begin{aligned} \frac{\partial U}{\partial x} = & -\beta_n x^{\frac{1}{\alpha}-1} \frac{(1-L_n)^\alpha}{\left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)^{\alpha+1}} (R - p_f^* c_f) \\ & + \frac{1}{\alpha} \frac{x^{\frac{1}{\alpha}-1}}{\left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)^2} \left[ (1-\beta_n) y^{\frac{1}{\alpha}} + \beta_n \frac{(1-L_n)^\alpha}{\underline{A}} (R - p_f^* c_f) (\alpha x^{\frac{1}{\alpha}} - y^{\frac{1}{\alpha}}) \right] \end{aligned} \quad (\text{B.35})$$

Both terms in (B.35) are positive when countries are resource-poor ( $R - p_f^* c_f < 0$ ) and agricultural productivity is high enough. In this case, productivity growth in manufacturing and/or tradable services fuels urbanization. Finally, from (B.20) we get:

$$\frac{\partial L_f}{\partial x} = \frac{1}{\alpha} \frac{x^{\frac{1}{\alpha}-1}}{\left(x^{\frac{1}{\alpha}} + y^{\frac{1}{\alpha}}\right)^2} \left[ (\beta_n - 1) y^{\frac{1}{\alpha}} + \beta_n \frac{(1-L_n)^\alpha}{\underline{A}} (R - p_f^* c_f) (y^{\frac{1}{\alpha}} - \alpha x^{\frac{1}{\alpha}}) \right] \quad (\text{B.36})$$

**End of Proof:** In (B.36), if agricultural productivity is sufficiently high, then both terms in the square brackets are negative. Thus, a productivity boom in manufacturing / tradable services leads to a shift of resources away from agriculture and into urban tradables.

A shock that reduces the country's relative level of manufacturing productivity should reduce manufacturing employment according to (B.34). For instance, it could be that manufacturing productivity decreases ( $A_m$ ) or that manufacturing productivity stays the same but other countries' manufacturing productivity increases, thus lowering manufacturing prices ( $p_m^*$ ). In both cases,  $(x = p_m^* A_m)$  would decrease. Of course, this applies to both manufacturing and FIRE.

Various factors could account for a decrease in  $x$ . First, many countries, in particular in LAC, have adopted in the past ISI policies that artificially increased manufacturing productivity and employment at the expense of other sectors, and also raised the urbanization rate. When these policies were removed, productivity  $A_m$  declined, but urbanization rates decreased little. Second, increased trade competition in the world, especially with the growth of China (e.g., in manufacturing) and India (e.g., in business services), reduced the world price levels of urban tradables. In countries where urban

tradable productivity was initially unchanged,  $x$  likely decreased, resulting in the same effects as the removal of ISI policies. Third, the production functions of eq. (B.9) implicitly assume complementarities between technology and labor. However, new labor-saving technologies have appeared over time in urban tradable sectors, especially in more developed countries. While our model does not explicitly account for this mechanism, it could be interpreted in our model via a lower  $x$ , with again the same consequences. In the end, regardless of the “origin” of the reduction in  $x$ , production cities see their sectoral composition change as employment in urban tradables declines. If we assume that urban residents do not migrate to rural areas, for example because skills acquired in the urban sectors have no value in the agricultural sector or because agricultural productivity is high, a negative shock to manufacturing will not shift resources from urban to rural areas (as in Proposition 3). Instead, it will shift resources from urban tradables to non-tradables, resulting in the transformation of a production city into a consumption city. Thus, we formulate Proposition 4.

## C Data Creation: Aggregate Data

**Sample.** We focus on 116 countries that were still “developing” countries (i.e., had not reached high income status) in 1960. We obtain data every 5 years between 1960 and 2010. The full sample thus consists of 116 countries times 13 years = 1,508 observations.

**GDP Share of Manufacturing and Services.** When available we obtain the GDP *share of manufacturing* and the GDP share of manufacturing and services from the Beta version of the World Development Indicators (WDI) database of the World Bank (2021).<sup>29</sup> More recent versions of the WDI do not report these GDP shares for earlier decades, only the older versions of the WDI do. The Beta version has the merit of showing all available yearly estimates simultaneously for all versions of the WDI. For each country-year, we then take the mean of the available estimates. To maximize the number of available estimates for the years 1960, 1965, ..., 2015, 2020, and in order to minimize fluctuations due to year-specific measurement issues, we rely on five-year moving averages.

After doing so, out of the 1,508 observations in our data, for 189, 159 and 195 observations we still do not have an available estimate for the GDP share of MFG, services

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<sup>29</sup>For manufacturing, we use the series “Manufacturing, value added (% of GDP)”. For services, we use as our baseline the series “Services, etc., value added (% of GDP)”. When estimates of the service share are not available, we rely on another WDI series: “Services, value added (% of GDP)”.

(SERV), and MFG+SERV, respectively. For the 2010-2020 period, we complete the data using estimates from Central Intelligence Agency (2021) and reports from international organizations or governmental agencies. Even after doing this, for 188, 153 and 189 observations we still do not have an available estimate, respectively.

For the long-difference regressions, we need data c.1960-1970. For these years, we use United Nations (1960-1980). However, for 87, 75, and 88 observations, we do not have an available estimate for the GDP share of MFG, SERV, and MFG+SERV, respectively.

The *System of National Accounts (SNA) - Analysis of Main Aggregates (AMA)* database of United Nations (2020c) reports the GDP share of aggregated sectors, including MFG and services, for all countries from 1970 to 2020. When needed, we use this database to complete the missing country-years of our main data set, after verifying that the newly added estimates are consistent with the estimates that we already had for other years.<sup>30</sup>

**GDP Share of FIRE.** The *National Accounts Official Country Data database* of United Nations (2020a) reports when available the GDP share of various sectors – using both the ISIC Revision 3 and Revision 4 – from the 1960s to date. The data are patchy, however, and we employ them only to obtain the GDP share of FIRE c.2020 (observations from 2015-2020).

## D Choice of the Variables for the Empirical Analysis

**From Theory to Empirics.** The urban share and the employment composition of urban areas should depend on the resource windfall  $R$ , (tradable) agricultural productivity ( $p_f^* A_f$ ), and urban tradable productivity ( $p_m^* A_m$ ). In our econometric analysis, we focus on the period 1960-2020 and 116 countries that were still “developing” economies in 1960.<sup>31</sup>

We do not have reliable historical measures of  $A_m$ . It is also not obvious which price levels should be used for  $p_m^*$ . FIRE GDP is only reported for some countries and recent years (previous ISIC classifications did not separate FIRE). MFG and FIRE employment is likewise only measured for some countries and years when there is a census or a labor force survey (surveys were rare before 1990). Productivity could then be high because employment is low and/or “selected”, for example if a country has a few MFG/FIRE firms and these belong to high-productivity subsectors or are politically connected. Given such issues, we use the GDP share of manufacturing and services (MFGSERV). Web Appx

<sup>30</sup>We do not use SNA-AMA as our baseline database. Indeed, when comparing WDI + the yearbooks and SNA-AMA, it appears that many SNA-AMA estimates were extrapolated.

<sup>31</sup>The sample excludes a few ex-communist countries due to the lack of pre-1989 data.

Fig. D.6 shows that countries with a high GDP share of MFG+FIRE are countries with a high GDP share of MFGSEFV today, thus validating this proxy (correlation of 0.78).

It is also unclear how to distinguish agricultural products belonging to  $R$  (those generating high rents) from agricultural products belonging to  $p_f^*A_f$ . In addition, productivity and yields are typically poorly measured for the latter and it is not obvious which price level to use. Since we aim to measure the fact that a country is urbanizing because it is exporting fuels and mining products or agricultural products, and given the difficulty in separating agricultural products in different categories, we aggregate them together and use as a proxy the ratio of natural resource exports (NRX) to GDP.<sup>32</sup>

Finally, for deindustrialization, we use as a proxy the decline in the GDP share of MFG over time. Indeed, if MFG productivity decreases relative to the world, MFG employment should decrease. The GDP share combines information on productivity and employment.

## E Mechanisms: Urban-Biased Policies and Consumption Cities

**Cross-Sectional Regressions: Country-Level.** We use model (1) to study the correlations between the primacy rate – the share of the country’s urban population that lives in the largest city (source: World Bank (2021)) – in 2020 and the variables of interest: MFGSERV (2020), NRXGDP (mean 1960-2020) and DEINDU (change 1980-2020). We control for initial conditions, i.e. primacy, MFGSERV, and NRXGDP in 1960, thus capturing *long-difference* correlations. We control for the urban share in 2020, add the controls for area, population, small islands and urban definitions, and use populations in 2020 as weights.

As seen in Col. (1) of Appx. Table D.9, only slightly higher primacy rates are observed in NRXGDP and DEINDU countries relative to MFGSERV countries. The differences are not significant.<sup>33</sup> In Col. (2), we decompose NRXGDP into the export-to-GDP ratios of fuel & mining (FMXGDP) and agriculture (AGXGDP). The results do not show particularly high primacy rates in FMXGDP countries, but they show less primacy in AGXGDP countries. Yet, the high SEs suggest that it is not the case for all agricultural exports.

**Panel Regressions: Country-Level.** We use the same 10-year panel regression as before

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<sup>32</sup>NRX/GDP differs from the GDP share of natural resources, for which we have no historical data for too many countries. Furthermore, NRX/GDP has the advantage of attributing to NRX the “value” of any input used in producing the resources, as such inputs also directly contribute to urbanization.

<sup>33</sup>While some resource-rich countries such as Angola, Ivory Coast and Malaysia have high urban primacy rates (30-40%), resource-poor countries such as Bangladesh, Japan and Thailand have similarly high rates. Argentina, Egypt and Peru – countries with intermediary levels of resource richness – also have high rates.

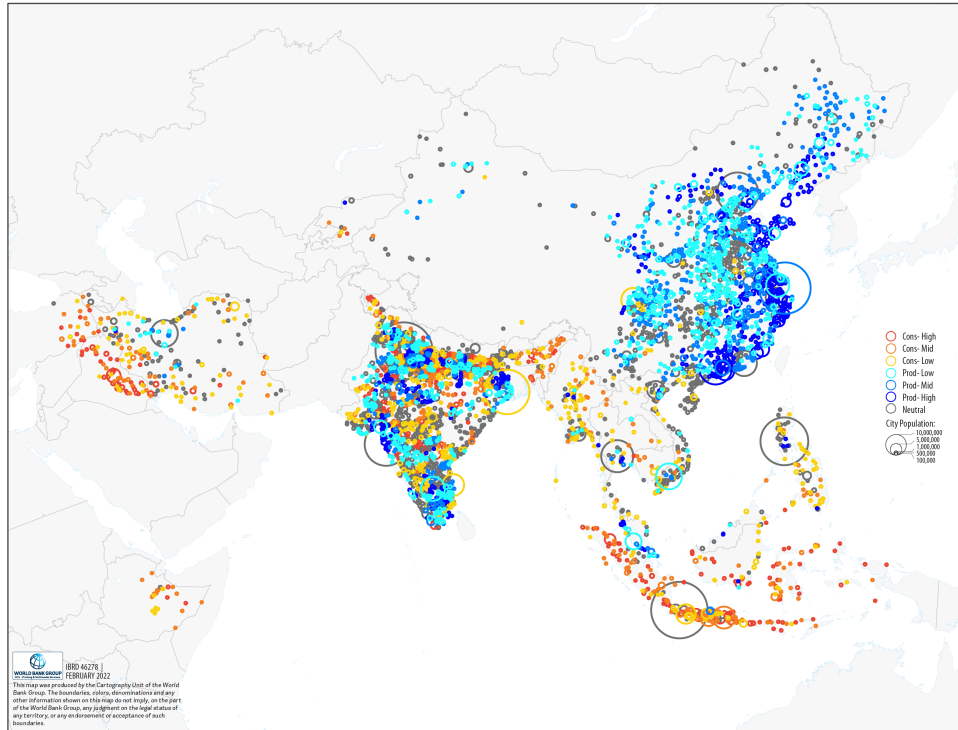
(eq.(2)) but now the dependent variable is the primacy rate in year  $t$  ( $116 \times 7 = 812$  obs.). The variables of interest are again MFGSERV ( $t$ ), DEINDU (change 1980- $t$ ), and NRXGDP ( $t-1$ ) (or FMXGDP and AGXGDP). In Cols. (3)-(6), we consider either three lags or four lags of the variables of interest (i.e., two or three extra lags in addition to the contemporaneous lag) and show the overall correlations across the various lags. We control for the urban share in  $t$ , include controls for populations in  $t$ , and cluster standard errors at the country level. Again, we find no significant correlation.

**City-Level Results.** We use the Functional Urban Area (FUA)-level data of the GHSL database to study whether the *largest cities*, not just the *largest city*, grow differently than other cities depending on the country's "type". We have population estimates for 7,422 FUAs c.1975, 1990, 2000 and 2015 in 115 sample countries. We regress the log growth of their population between 1975 and 2015 –  $\log(\text{pop.} + 1)_{2015} - \log(\text{pop.} + 1)_{1975}$  – on the (country-level) variables of interest and their interactions with a dummy for whether the FUA is the capital/largest city (2015; we call this dummy "top 1"). We also consider the capital city and the two (top 2) or five (top 5) largest cities, or the capital city only (top 0) as well as add the controls of the long-difference regressions at the country level.

As seen in Web Appx. Table D.10, there are no significant correlations. However, point estimates suggest that the top cities in countries specialized in agricultural exports indeed grow slower relative top cities in industrialized countries. Yet, differences are not significant. We also do not find any significant correlation in a 10-year panel framework with one or two extra lags included (see Web Appx. Table D.11).

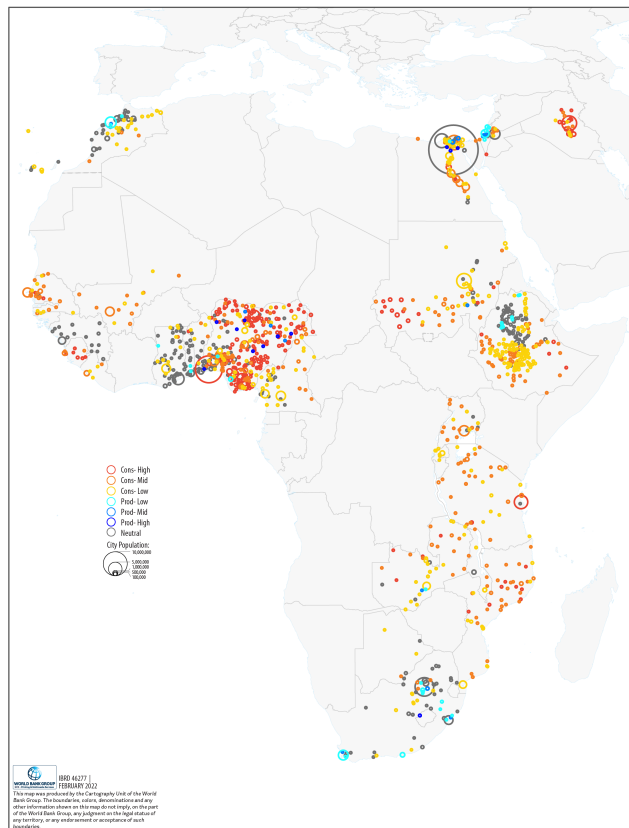


Figure D.1: Map of Production, Neutral, and Consumption Cities, Asia, c. 2000



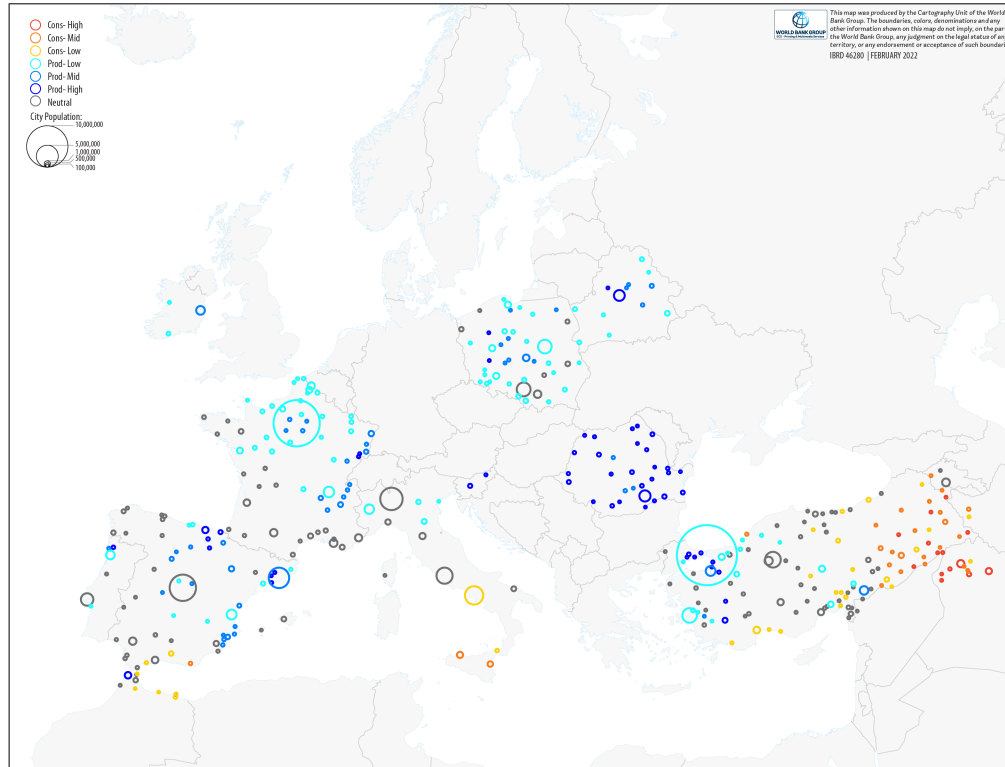
This figure shows production (Prod., blue), neutral (grey) and consumption cities (Cons., yellow-red).

Figure D.2: Map of Production, Neutral, and Consumption Cities, Africa, c. 2000



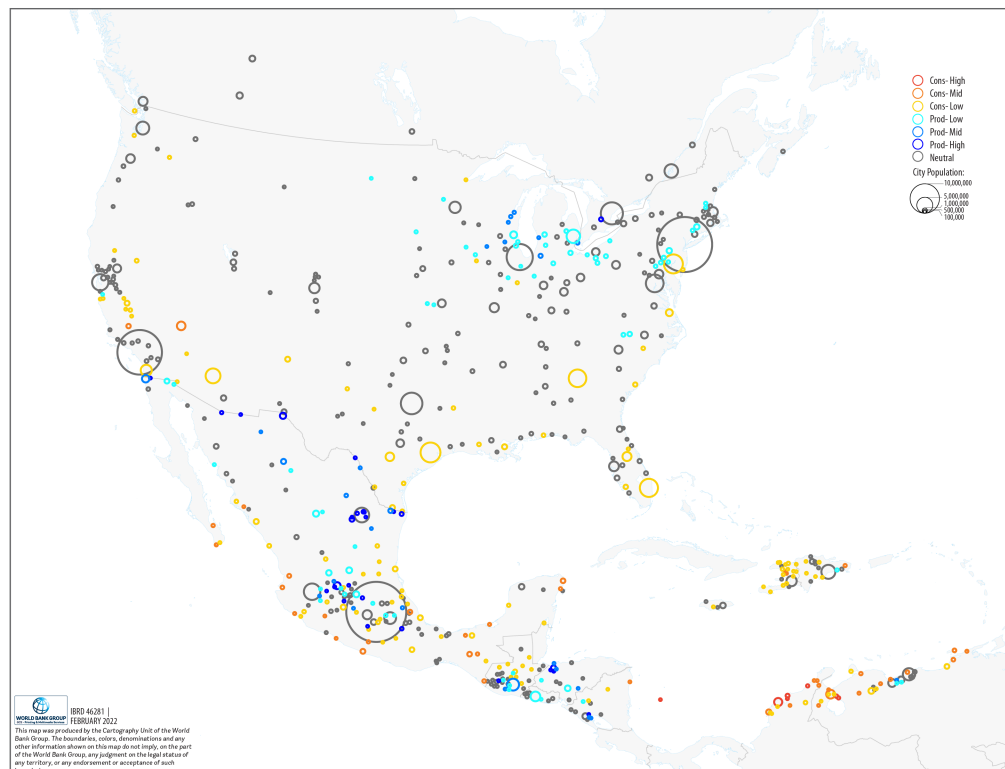
This figure shows production (Prod., blue), neutral (grey) and consumption cities (Cons., yellow-red).

Figure D.3: Map of Production, Neutral, and Consumption Cities, Europe, c. 2000



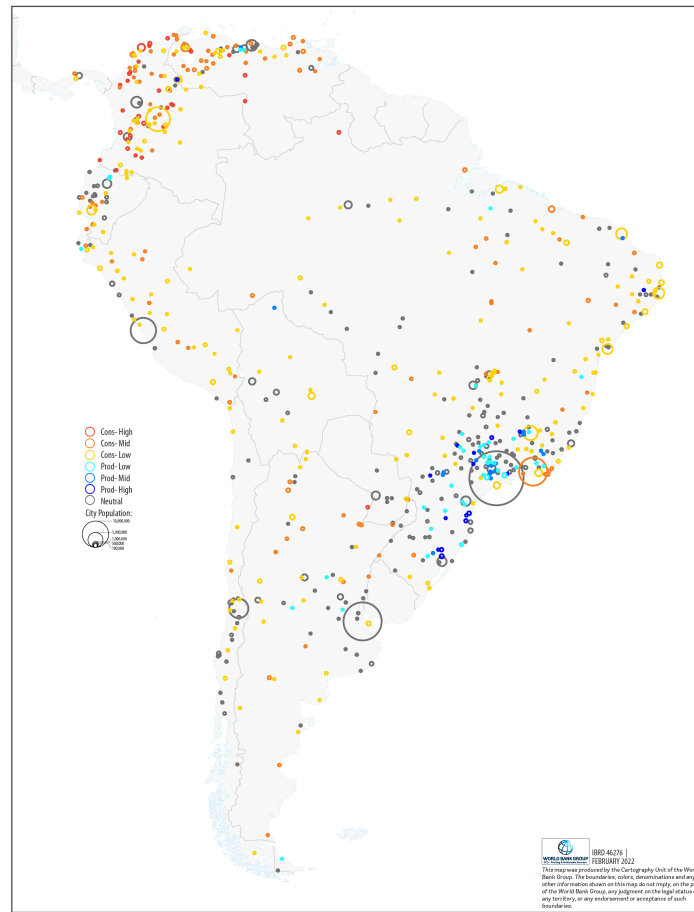
This figure shows production (Prod., blue), neutral (grey) and consumption cities (Cons., yellow-red).

Figure D.4: Map of Production, Neutral, and Consumption Cities, North America, c. 2000



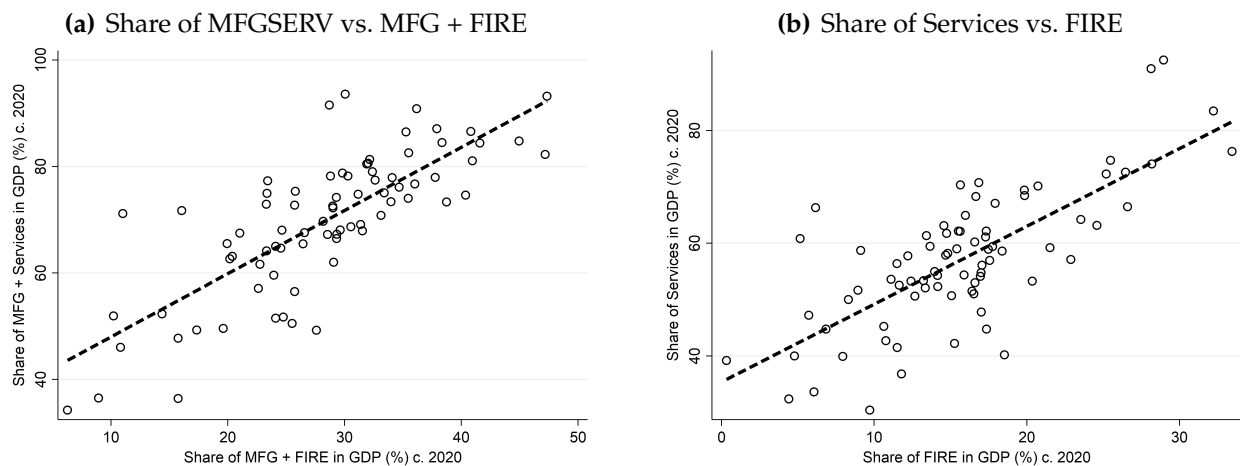
This figure shows production (Prod., blue), neutral (grey) and consumption cities (Cons., yellow-red).

Figure D.5: Map of Production, Neutral, and Consumption Cities, South America, c. 2000



This figure shows production (Prod., blue), neutral (grey) and consumption cities (Cons., yellow-red).

Figure D.6: GDP Share of MFGSERV vs. GDP Share of MFG+FIRE, c. 2020 (N = 78)



*Notes:* The left panel shows that countries with a high GDP share of MFG+FIRE today are countries with a high GDP share of MFGSERV today, thus validating this proxy. Indeed, the right panel shows that countries with a high GDP share of FIRE today are countries with a high GDP share of services today.

Table D.1: Employment Share of Urban Tradables by City Size, Cross-Section, c. 2000

Dep. Var. = MFGFIRE <sub>a,00</sub>	Coef.	SE		Coef.	SE
Capital City <sub>a</sub> (CAP)	-5.46**	(2.44)	URB <sub>c</sub>	0.03	(0.05)
Pop. Size CAT <sub>a</sub> = 2	-0.66	(1.42)	URB <sub>c</sub> * Pop. Size CAT <sub>a</sub> = 2	0.07**	(0.03)
Pop. Size CAT <sub>a</sub> = 3	1.03	(2.35)	URB <sub>c</sub> * Pop. Size CAT <sub>a</sub> = 3	0.08*	(0.04)
Pop. Size CAT <sub>a</sub> = 4	3.69	(3.99)	URB <sub>c</sub> * Pop. Size CAT <sub>a</sub> = 4	0.04	(0.06)
Pop. Size CAT <sub>a</sub> = 5	5.79	(4.41)	URB <sub>c</sub> * Pop. Size CAT <sub>a</sub> = 5	0.01	(0.07)
Pop. Size CAT <sub>a</sub> = 6	13.09***	(4.10)	URB <sub>c</sub> * Pop. Size CAT <sub>a</sub> = 6	-0.06	(0.06)
Pop. Size CAT <sub>a</sub> = 7	8.59*	(4.50)	URB <sub>c</sub> * Pop. Size CAT <sub>a</sub> = 7	0.03	(0.07)
Pop. Size CAT <sub>a</sub> = 8	11.70*	(5.98)	URB <sub>c</sub> * Pop. Size CAT <sub>a</sub> = 8	0.05	(0.10)
Pop. Size CAT <sub>a</sub> = 9	21.76***	(5.35)	URB <sub>c</sub> * Pop. Size CAT <sub>a</sub> = 9	-0.09	(0.08)
Constant	16.24***	(4.06)			

Notes: Obs. = 6,865 urban agglomerations. R2 = 0.20. The dependent variable is the employment share of MFG+FIRE in each urban agglomeration  $a$  belonging to country  $c$  circa 2000. The other variables are also defined in 2000. Robust SE clustered at the country level in parentheses. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Table D.2: Additional Correlations for the Long-Difference Regressions

Dependent Variable:	Urbanization Rate (%) in 2020		
	(1)	(2)	(3)
NRXGDP (%) (Mean 1960-2020)	1.02*** [0.239]	0.74*** [0.236]	0.74*** [0.275]
MFGSERV (%) (2020)	1.09*** [0.195]		
DEINDU (%) (1980-2020)	-0.04 [0.343]	-0.70 [0.480]	-0.88 [0.628]
MFG (%) (2020)		1.57*** [0.279]	1.06*** [0.395]
SERV (%) (2020)		0.41* [0.244]	
FIRE (%) (2020)			0.69** [0.327]
SERV (non-FIRE) (%) (2020)			0.57* [0.303]
Beta Coef. MFGSERV	0.57		
Beta Coef. MFG		0.62	0.22
Beta Coef. SERV		0.16	
Beta Coef. FIRE			0.14
Beta Coef. SERV (non-FIRE)			0.16
Controls	Y	Y	Y

Notes: Obs. = 115. We control for initial conditions c. 1960 – i.e., the urban share and the value of the variables c. 1960 (except for FIRE and SERV (non-FIRE) since there is no existing data for the FIRE sector in the 1960s – and add the controls for area, population, small islands, and urban definitions. Robust SE in parentheses.

Table D.3: Resources, Industrialization, Deindustrialization &amp; Urbanization, 1960-2020

Specification:	Long-Diff.	Panel Analysis (Country FE & Year FE)		
		Year $t$	Year $t$	Year $t$
Dep. Var. : Urban Share URB (%) in ...	2020	Year $t$	Year $t$	Year $t$
Timing for the Panel: Every ...		20 Years	10 years	5 years
<b>Panel A: Baseline</b>	(1)	(2)	(3)	(4)
NRXGDP (%) (1): 2020; (2)-(4): $t-1$	1.02*** [0.239]	0.28** [0.106]	0.19** [0.089]	0.14* [0.072]
MFGSERV (%) (1): 2020; (2)-(4): $t$	1.09*** [0.195]	0.44** [0.179]	0.43*** [0.141]	0.38*** [0.121]
DEINDU (%) (1): 1980-2020; (2)-(4): 1980- $t$	0.04 [0.343]	0.53 [0.402]	0.42 [0.266]	0.41* [0.238]
Beta Coef. NRXGDP	0.49	0.16	0.10	0.07
Beta Coef. MFGSERV	0.57	0.26	0.26	0.24
Beta Coef. DEINDU	0.01	0.10	0.07	0.07
<b>Panel B: Decomposing NRXGDP</b>	(1)	(2)	(3)	(4)
FMXGDP (%) (1): 2020; (2)-(4): $t-1$	0.91*** [0.235]	0.29*** [0.101]	0.22** [0.090]	0.17** [0.076]
AGXGDP (%) (1): 2020; (2)-(4): $t-1$	1.22** [0.610]	0.20 [0.254]	0.02 [0.175]	-0.03 [0.070]
Beta Coef. FMXGDP	0.40	0.15	0.11	0.08
Beta Coef. AGXGDP	0.22	0.05	0.00	0.00
Obs.; Controls; Country FE, Year FE	115; Y; N	347; Y; Y	693; Y; Y	1,387; Y; Y

Notes: Robust SE (clust. at the country level in cols. (2)-(4)) in parentheses. The six variables have the following summary statistics in col. (1): URB: mean = 52.1; SD = 19.0; min = 13.3; max = 100.0; NRXGDP: mean = 7.9; SD = 9.0; min = 0.4; max = 63.9; MFGSERV: mean = 70.5; SD = 9.9; min = 34.2; max = 93.6; DEINDU: mean = 4.6; SD = 5.0; min = 0.0; max = 21.3; FMXGDP: mean = 4.4; SD = 7.5; min = 0.0; max = 59.8; and AGXGDP: mean = 2.2; SD = 2.7; min = 0.0; max = 37.1. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Table D.4: Timing of the Correlations btw Urbanization &amp; the Measures, 10-Year Panel

Dependent Variable:	Urbanization Rate (%) in Year $t$				
	Baseline	1 Lead	1 Lag	2 Lags	2 Lags
NRXGDP (%) $t$		0.05 [0.062]			
NRXGDP (%) $t-10$	0.19** [0.089]	0.18*** [0.065]	0.12* [0.065]	0.03 [0.080]	
NRXGDP (%) $t-20$			0.23*** [0.072]	0.23*** [0.068]	
NRXGDP (%) $t-30$				0.14*** [0.046]	
MFGSERV (%) $t+10$		0.15 [0.096]			
MFGSERV (%) $t$	0.43*** [0.141]	0.26*** [0.090]	0.33** [0.142]	0.37** [0.159]	0.37** [0.168]
MFGSERV (%) $t-10$			0.26** [0.103]	0.16** [0.077]	0.17** [0.078]
MFGSERV (%) $t-20$				0.31** [0.127]	0.32** [0.125]
DEINDU (%) 1980- $t+10$		0.27 [0.238]			
DEINDU (%) 1980- $t$	0.42 [0.266]	0.15 [0.152]	0.37 [0.252]	0.11 [0.271]	0.10 [0.272]
DEINDU (%) 1980- $t-10$			0.01 [0.295]	-0.09 [0.170]	-0.08 [0.162]
DEINDU (%) 1980- $t-20$				0.35 [0.443]	0.35 [0.440]
FMXGDP (%) $t-10$					0.05 [0.090]
FMXGDP (%) $t-20$					0.23*** [0.069]
FMXGDP (%) $t-30$					0.14*** [0.047]
AGXGDP (%) $t-10$					-0.04 [0.160]
AGXGDP (%) $t-20$					0.23 [0.195]
AGXGDP (%) $t-30$					0.15 [0.161]
Sum for NXGDP			0.35*** [0.12]	0.40*** [0.15]	
Sum for MFGSERV			0.60*** [0.20]	0.85*** [0.29]	0.85*** [0.29]
Sum for DEINDU			0.37 [0.32]	0.37 [0.46]	0.37 [0.46]
Sum for FMXGDP					0.42*** [0.15]
Sum for AGXGDP					0.33 [0.34]
Cntry FE, Yr FE, Ctrls; Obs	Y; 694	Y; 578	Y; 578	Y; 462	Y; 462

Notes: Robust SEs are clustered at the country level. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Table D.5: Resources, (De-)Industrialization &amp; Urban Employment, IPUMS, c. 2000

Dep.Var. =	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Empl. Sh. of:	MFG	FIRE	SUM	NTR	NTR2	NTR3	GOVT	GOVT2	NRX	CONST
MFGSERV	0.18**	0.10**	0.28**	-0.21*	-0.29*	-0.23	-0.02	-0.01	0.05	-0.02
	[0.09]	[0.05]	[0.11]	[0.12]	[0.14]	[0.15]	[0.03]	[0.06]	[0.10]	[0.04]
NRXGDP	-0.02	0.03	0.01	0.09	0.16	0.22	-0.13**	-0.09	0.11	-0.17**
	[0.11]	[0.07]	[0.15]	[0.15]	[0.20]	[0.26]	[0.06]	[0.13]	[0.16]	[0.07]
DEINDU	-0.73*	0.09	-0.64*	0.38	0.88*	1.15*	-0.23	-0.20	0.20	-0.40*
	[0.37]	[0.11]	[0.36]	[0.36]	[0.50]	[0.63]	[0.15]	[0.29]	[0.29]	[0.21]
<b>NRXGDP</b>	<b>-0.20**</b>	<b>-0.07*</b>	<b>-0.27**</b>	<b>0.29*</b>	<b>0.45***</b>	<b>0.44**</b>	<b>-0.11**</b>	<b>-0.08</b>	<b>0.06</b>	<b>-0.15**</b>
<b>- MFGSERV</b>	<b>[0.10]</b>	<b>[0.04]</b>	<b>[0.11]</b>	<b>[0.15]</b>	<b>[0.15]</b>	<b>[0.20]</b>	<b>[0.05]</b>	<b>[0.10]</b>	<b>[0.14]</b>	<b>[0.06]</b>
<b>DEINDU</b>	<b>-0.91**</b>	<b>-0.01</b>	<b>-0.92**</b>	<b>0.58</b>	<b>1.17**</b>	<b>1.38**</b>	<b>-0.22</b>	<b>-0.18</b>	<b>0.15</b>	<b>-0.37*</b>
<b>- MFGSERV</b>	<b>[0.35]</b>	<b>[0.10]</b>	<b>[0.35]</b>	<b>[0.38]</b>	<b>[0.48]</b>	<b>[0.61]</b>	<b>[0.14]</b>	<b>[0.28]</b>	<b>[0.28]</b>	<b>[0.21]</b>
Mean; Ctrls	20.7; Y	5.0; Y	25.7; Y	20.7; Y	25.3; Y	25.4; Y	6.5; Y	13.9; Y	13.0; Y	6.8; Y

Notes: Observations = 61 countries. This table shows the correlation between the employment share of each sector in urban areas c. 2000 and measures of natural resource exports, industrialization/FIRE-ization, and deindustrialization, also defined with respect to 2000. (3) SUM = MFG + FIRE. Robust SE.

Table D.6: Resources, (De-)Industrialization &amp; Urban Informality, IPUMS, c. 2000

Dep.Var. =	Empl. Sh. in Urban Empl.			Empl. Sh. in Urban MFG			Empl. Sh. in Urban NTR		
	Wage Work	Self Empl.	Unpaid Empl.	Wage Work	Self Empl.	Unpaid Empl.	Wage Work	Self Empl.	Unpaid Empl.
Type of Employment:	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
MFGSERV	0.54*	-0.62**	0.08	1.00***	-0.91***	-0.09	0.63*	-0.84***	0.21
	[0.28]	[0.24]	[0.07]	[0.30]	[0.25]	[0.07]	[0.31]	[0.26]	[0.14]
NRXGDP	0.06	-0.22	0.16	0.56	-0.52	-0.05	-0.14	0.00	0.14
	[0.37]	[0.28]	[0.12]	[0.37]	[0.32]	[0.09]	[0.43]	[0.40]	[0.13]
DEINDU	-0.33	0.19	0.15	-0.47	0.31	0.16	0.52	-0.88	0.36*
	[0.69]	[0.57]	[0.17]	[1.08]	[0.90]	[0.21]	[0.88]	[0.80]	[0.21]
<b>NRXGDP</b>	<b>-0.48</b>	<b>0.40</b>	<b>0.08</b>	<b>-0.44</b>	<b>0.39</b>	<b>0.05</b>	<b>-0.77**</b>	<b>0.84**</b>	<b>-0.07</b>
<b>- MFGSERV</b>	<b>[0.31]</b>	<b>[0.24]</b>	<b>[0.09]</b>	<b>[0.35]</b>	<b>[0.29]</b>	<b>[0.08]</b>	<b>[0.33]</b>	<b>[0.32]</b>	<b>[0.11]</b>
<b>DEINDU</b>	<b>-0.88</b>	<b>0.80</b>	<b>0.07</b>	<b>-1.47</b>	<b>1.22</b>	<b>0.25</b>	<b>-0.10</b>	<b>-0.05</b>	<b>0.15</b>
<b>- MFGSERV</b>	<b>[0.72]</b>	<b>[0.62]</b>	<b>[0.15]</b>	<b>[1.07]</b>	<b>[0.90]</b>	<b>[0.20]</b>	<b>[0.83]</b>	<b>[0.79]</b>	<b>[0.15]</b>
Mean	58.0	34.8	7.2	61.2	33.9	5.0	35.8	58.4	5.8
Obs.; Ctrls	55; Y	55; Y	55; Y	54; Y	54; Y	54; Y	54; Y	54; Y	54; Y

Notes: This table shows the correlation between the employment share of each type of employment in urban areas or specific sectors in urban areas c. 2000 and measures of natural resource exports, industrialization/FIRE-ization, and deindustrialization, also defined with respect to 2000. NTR = non-tradables (domestic wholesale and retail trade). Robust SE. \* p<0.10, \*\* p<0.05, \*\*\* p<0.01.

Table D.7: Resources, Industrialization &amp; Sectoral Employment / Informality, Panel

Dep.Var. =	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Empl. Sh. of ... ( $t$ )	MFG	FIRE	SUM	NTR	NTR2	NTR3	GOVT	GOVT2	WAGE	SELF
MFGSERV $_t$	0.34**	0.06	0.40	-0.29	-0.54**	-0.51***	-0.10	-0.15**	0.14	-0.27
	[0.154]	[0.111]	[0.243]	[0.239]	[0.233]	[0.099]	[0.083]	[0.063]	[0.337]	[0.271]
NRXGDP $_{t-10}$	0.30*	-0.04	0.26	0.21	0.49***	0.38***	0.18**	0.04	-0.31	0.30
	[0.166]	[0.071]	[0.217]	[0.153]	[0.152]	[0.104]	[0.076]	[0.167]	[0.257]	[0.228]
DEINDU $_{1980-t}$	-0.42	-0.03	-0.45	-0.23	-0.47***	-0.12	0.10	-0.17	0.30	-0.51***
	[0.368]	[0.204]	[0.563]	[0.161]	[0.153]	[0.191]	[0.126]	[0.127]	[0.199]	[0.17]
<b>NRXGDP</b>	-0.04	-0.10	-0.14	0.51	1.03***	0.90***	0.28*	0.19	-0.45	0.57
<b>- MFGSERV</b>	[0.19]	[0.13]	[0.29]	[0.35]	[0.30]	[0.15]	[0.14]	[0.18]	[0.49]	[0.42]
<b>DEINDU</b>	-0.76***	-0.10	-0.85**	0.06	0.07	0.40*	0.20	-0.03	0.16	-0.24
<b>- MFGSERV</b>	[0.27]	[0.14]	[0.41]	[0.20]	[0.15]	[0.21]	[0.15]	[0.13]	[0.28]	[0.23]
Observations	124	124	124	124	124	124	120	93	99	99
Country, Year FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Controls	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y

Notes: This table shows the correlation between the employment share of each sector/type of employment in urban areas in  $t$  and measures of natural resource exports ( $t-10$ ), industrialization/FIRE-ization ( $t$ ), and deindustrialization ( $1980-t$ ). Robust SE clustered at the country level. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .



Table D.8: Resources, Industrialization &amp; Employment, Cross-Section, I2D2 Database

Dep.Var. =	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Empl. Sh. (c. 2005):	MFG	FIRE	MFGFIRE	NTRI	NTRI2	WAGE	SELF	UNPAID
<b>Panel A: Vars. in 2000</b>								
MFGSERV <sub>2000</sub>	0.12*** [0.035]	-0.04 [0.039]	0.08* [0.043]	0.09 [0.127]	0.14 [0.144]	0.44** [0.180]	-0.48*** [0.136]	-0.15 [0.118]
NRXGDP <sub>1960–2000</sub>	-0.06 [0.056]	0.03 [0.045]	-0.03 [0.076]	0.18 [0.127]	0.03 [0.209]	0.41 [0.294]	-0.30 [0.221]	-0.15 [0.121]
DEINDU <sub>1980–2000</sub>	-0.26 [0.167]	0.14 [0.105]	-0.12 [0.204]	0.12 [0.364]	1.42** [0.597]	-0.77 [0.715]	1.08* [0.557]	0.54 [0.326]
<b>NRXGDP</b>	<b>-0.18***</b>	<b>0.07</b>	<b>-0.11</b>	<b>0.08</b>	<b>-0.11</b>	<b>-0.03</b>	<b>0.18</b>	<b>-0.00</b>
<b>- MFGSERV</b>	<b>[0.04]</b>	<b>[0.05]</b>	<b>[0.07]</b>	<b>[0.17]</b>	<b>[0.20]</b>	<b>[0.27]</b>	<b>[0.22]</b>	<b>[0.15]</b>
<b>DEINDU</b>	<b>-0.38**</b>	<b>0.18</b>	<b>-0.20</b>	<b>0.03</b>	<b>1.28**</b>	<b>-1.21</b>	<b>1.56***</b>	<b>0.69*</b>
<b>- MFGSERV</b>	<b>[0.16]</b>	<b>[0.12]</b>	<b>[0.21]</b>	<b>[0.40]</b>	<b>[0.60]</b>	<b>[0.74]</b>	<b>[0.57]</b>	<b>[0.36]</b>
<b>Panel B: Vars. in 2010</b>								
MFGSERV <sub>2010</sub>	0.10 [0.061]	-0.03 [0.043]	0.07 [0.061]	0.09 [0.145]	0.26 [0.199]	0.69*** [0.217]	-0.62*** [0.157]	-0.23 [0.142]
NRXGDP <sub>1960–2010</sub>	-0.13** [0.065]	0.04 [0.045]	-0.10 [0.070]	0.14 [0.143]	0.16 [0.223]	0.42* [0.244]	-0.28 [0.195]	-0.13 [0.134]
DEINDU <sub>1980–2010</sub>	-0.09 [0.134]	0.14 [0.085]	0.05 [0.159]	0.10 [0.309]	1.11** [0.503]	-0.02 [0.652]	0.47 [0.564]	0.23 [0.242]
<b>NRXGDP</b>	<b>-0.23***</b>	<b>0.07</b>	<b>-0.16***</b>	<b>0.05</b>	<b>-0.09</b>	<b>-0.27</b>	<b>0.34*</b>	<b>0.09</b>
<b>- MFGSERV</b>	<b>[0.05]</b>	<b>[0.07]</b>	<b>[0.06]</b>	<b>[0.20]</b>	<b>[0.20]</b>	<b>[0.22]</b>	<b>[0.18]</b>	<b>[0.18]</b>
<b>DEINDU</b>	<b>-0.19</b>	<b>0.17</b>	<b>-0.02</b>	<b>0.02</b>	<b>0.86</b>	<b>-0.71</b>	<b>1.09*</b>	<b>0.45</b>
<b>- MFGSERV</b>	<b>[0.15]</b>	<b>[0.10]</b>	<b>[0.17]</b>	<b>[0.36]</b>	<b>[0.55]</b>	<b>[0.69]</b>	<b>[0.57]</b>	<b>[0.30]</b>
Observations	93	90	90	94	91	94	93	93
Controls	Y	Y	Y	Y	Y	Y	Y	Y

Notes: This table shows the correlation between the employment share of each sector/type of employment in urban areas c. 2005 and measures of natural resource exports, industrialization/FIRE-ization, and deindustrialization, defined with respect to 2000 or 2010. Robust SE. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Table D.9: Natural Resources, (De-)Industrialization &amp; Urban Primacy, Country-Level

Dependent Variable:	Urban Primacy (%) in 2020 (Long-Diff.)		Urban Primacy (%) in t (Panel)			
	(1)	(2)	3 Lags Incl.		4 Lags Incl.	
	(1)	(2)	(3)	(4)	(5)	(6)
MFGSERV ((3)-(6): sum of lags)	-0.19 [0.13]	-0.2 [0.14]	-0.10 [0.10]	-0.05 [0.13]	-0.09 [0.10]	-0.05 [0.13]
NRXGDP ((3)-(6): sum of lags)	-0.11 [0.15]		0.02 [0.07]	0.05 [0.09]		
DEINDU ((3)-(6): sum of lags)	-0.08 [0.17]	-0.11 [0.17]	-0.09 [0.18]	-0.05 [0.19]	-0.1 [0.18]	-0.05 [0.18]
FMXGDP ((3)-(6): sum of lags)		-0.09 [0.16]			0.06 [0.08]	0.08 [0.11]
AGXGDP ((3)-(6): sum of lags)		-0.46 [0.36]			-0.11 [0.18]	-0.11 [0.20]
-----						
NRXGDP - MFGSERV	0.08 [0.18]		0.12 [0.09]		0.10 [0.14]	
DEINDU - MFGSERV	0.11 [0.20]	0.09 [0.18]	0.01 [0.24]	-0.01 [0.23]	0.00 [0.28]	0.00 [0.27]
FMXGDP - MFGSERV		0.11 [0.20]		0.15 [0.10]		0.13 [0.16]
AGXGDP - MFGSERV		-0.27 [0.36]		-0.01 [0.19]		-0.06 [0.21]
-----						
Country, Year FE	N	N	Y	Y	Y	Y
Observations	115	115	462	346	462	346

Notes: Robust SE (clust. at the country level in (3)-(6)) in parentheses. \* p<0.10, \*\* p<0.05, \*\*\* p<0.01.

Table D.10: Resources, Industrialization &amp; Growth of FUAs, 1975-2015, Cross-Section

Dependent Variable	Log FUA Pop. 2015 - Log FUA Pop. 1975							
	Top 1	Top 2	Top 5	Top 0	Top 1	Top 2	Top 5	Top 0
Capital + Largest City:	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
MFGSERV*TOP	-0.02 [0.025]	-0.01 [0.024]	0.00 [0.025]	-0.01 [0.025]	-0.02 [0.026]	-0.01 [0.025]	0.00 [0.026]	-0.01 [0.026]
NRXGDP*TOP	-0.01 [0.029]	-0.01 [0.023]	-0.01 [0.018]	-0.00 [0.039]				
DEINDU*TOP	0.04 [0.047]	0.03 [0.046]	0.01 [0.044]	0.05 [0.051]	0.04 [0.047]	0.03 [0.046]	0.01 [0.044]	0.05 [0.051]
FMXGDP*TOP					-0.01 [0.031]	-0.01 [0.024]	-0.01 [0.019]	-0.00 [0.042]
AGXGDP*TOP					-0.06 [0.057]	-0.04 [0.052]	-0.05 [0.046]	-0.05 [0.061]
TOP*(NRXGDP - MFGSERV)	0.00 [0.05]	0.00 [0.04]	-0.01 [0.04]	0.00 [0.06]				
TOP*(DEINDU - MFGSERV)	0.06 [0.07]	0.04 [0.06]	0.01 [0.06]	0.06 [0.07]	0.06 [0.07]	0.04 [0.07]	0.01 [0.06]	0.06 [0.07]
TOP*(FMXGDP - MFGSERV)					0.01 [0.05]	0.00 [0.04]	-0.01 [0.04]	0.01 [0.06]
TOP*(AGXGDP - MFGSERV)					-0.04 [0.05]	-0.03 [0.05]	-0.05 [0.04]	-0.04 [0.05]
Observations	7,422	7,422	7,422	7,422	7,422	7,422	7,422	7,422

Notes: Robust SE in parentheses. \* p<0.10, \*\* p<0.05, \*\*\* p<0.01.

Table D.11: Resources, Industrialization &amp; Growth of FUAs, 1975-2015, Panel

Dependent Variable:	Log FUA Pop. in Year $t$											
	Extra Lags Included				1 Extra Lag				2 Extra Lags			
Capital + Largest City:	Top 1	Top 2	Top 5	Top 0	Top 1	Top 2	Top 5	Top 0	Top 1	Top 2	Top 5	Top 0
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(5)	(6)	(7)	(8)
Sum of Lags for MFGSERV	0.01 [0.01]	0.00 [0.01]	0.00 [0.01]	0.00 [0.01]	0.02** [0.01]	0.01* [0.01]	0.01* [0.01]	0.01 [0.01]				
Sum of Lags for NRXGDP	0.01 [0.02]	0.01 [0.01]	0.01 [0.01]	0.01 [0.02]	0.02 [0.02]	0.02 [0.02]	0.02 [0.02]	0.03 [0.02]				
Sum of Lags for DEINDU	-0.02 [0.02]	-0.01 [0.02]	-0.01 [0.02]	-0.02 [0.01]	-0.01 [0.01]	-0.01 [0.01]	-0.00 [0.01]	-0.02 [0.01]				
Observations	29,681	29,681	29,681	29,681	22,259	22,259	22,259	22,259				
City FE	Y	Y	Y	Y	Y	Y	Y	Y				
Country-Year FE	Y	Y	Y	Y	Y	Y	Y	Y				

Notes: Robust SE clust. at the city level in parentheses. \* p<0.10, \*\* p<0.05, \*\*\* p<0.01.

Table D.12: Natural Resources &amp; Tall Building Construction, 1960-2020

Type of Buildings:	All	Resid.	Non-Res.	Office	Hotel	Retail	Gvt
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
<b>Panel A: Core Controls</b>		<b>Long-Difference: Dep. Var.: Log Urban Height Density c. 2020</b>					
MFGSERV <sub>2020</sub>	0.08*** [0.024]	0.09** [0.040]	0.10*** [0.029]	0.11*** [0.029]	0.07** [0.034]	0.07* [0.043]	0.02 [0.029]
NRXGDP <sub>1960–2020</sub>	0.05 [0.031]	0.10* [0.057]	0.06** [0.030]	0.06* [0.031]	0.02 [0.051]	0.05 [0.052]	0.04 [0.038]
DEINDU <sub>1980–2020</sub>	-0.01 [0.028]	-0.04 [0.050]	-0.00 [0.035]	-0.05 [0.036]	0.04 [0.039]	-0.06 [0.054]	-0.03 [0.047]
NRXGDP - MFGSERV	-0.03 [0.03]	0.01 [0.06]	-0.04 [0.03]	-0.05 [0.03]	-0.04 [0.05]	-0.02 [0.06]	0.01 [0.04]
DEINDU - MFGSERV	-0.08*** [0.03]	-0.13** [0.06]	-0.10** [0.04]	-0.16*** [0.04]	-0.03 [0.05]	-0.13** [0.06]	-0.06 [0.05]
Obs; Controls	115; Y	115; Y	115; Y	115; Y	115; Y	115; Y	115; Y
<b>Panel B: + Urban Dvt Ctrl</b>		<b>Long-Difference: Dep. Var.: Log Urban Height Density c. 2020</b>					
MFGSERV <sub>2020</sub>	-0.01 [0.023]	-0.02 [0.043]	0.01 [0.022]	0.02 [0.024]	-0.05 [0.029]	0.01 [0.040]	-0.02 [0.035]
NRXGDP <sub>1960–2020</sub>	0.02 [0.027]	0.03 [0.050]	0.05** [0.023]	0.07** [0.026]	-0.02 [0.046]	0.07 [0.056]	0.01 [0.051]
DEINDU <sub>1980–2020</sub>	-0.02 [0.026]	-0.04 [0.042]	-0.03 [0.024]	-0.06** [0.025]	0.03 [0.031]	-0.09 [0.056]	-0.03 [0.048]
NRXGDP - MFGSERV	0.03 [0.02]	0.05 [0.05]	0.05** [0.02]	0.04* [0.02]	0.02 [0.04]	0.06 [0.07]	0.03 [0.06]
DEINDU - MFGSERV	-0.01 [0.04]	-0.01 [0.06]	-0.04 [0.03]	-0.09*** [0.03]	0.07* [0.04]	-0.10 [0.06]	-0.00 [0.06]
<b>Panel C: + Urban Dvt Ctrl</b>		<b>10-Yr Panel (w/ 4 Lags): Dep. Var.: Log Urban Height Density in <i>t</i></b>					
Sum for MFGSERV Lags	0.05 [0.06]	0.08 [0.09]	-0.01 [0.06]	0.01 [0.06]	-0.03 [0.08]	-0.11 [0.12]	0.05 [0.12]
Sum for NRXGDP Lags	0.10** [0.04]	0.09 [0.06]	0.04 [0.04]	0.04 [0.05]	0.01 [0.05]	0.10 [0.07]	0.07 [0.05]
Sum for DEINDU Lags	-0.08 [0.07]	0.09 [0.14]	-0.06 [0.07]	-0.05 [0.07]	-0.03 [0.15]	0.40* [0.23]	-0.79*** [0.30]
Obs; Cntry & Yr FE, Ctrl	346; Y	346; Y	346; Y	346; Y	346; Y	346; Y	346; Y

Notes: Robust SE in parentheses (clust. at the country level in Panel C). Summary statistics for LUHT in Panels A-B: All: Mean = 4.6; SE = 1.7; Min = -2.0; Max = 9.6. Resid: Mean = 3.3; SE = 2.7; Min = -3.7; Max = 9.3. Non-Res.: Mean = 3.9; SE = 1.8; Min = -2.4; Max = 8.6. \* p<0.10, \*\* p<0.05, \*\*\* p<0.01.

Table D.13: Natural Resources &amp; Vanitous Tall Buildings, 1960-2020

	(1)	(2)	(3)	(4)	(5)	(6)
<b>Panel A: + Urban Dvt Ctrls</b>	<b>Long-Difference: Dep. Var.: Log Non-Residential Height Density c. 2020</b>					
Buildings $\geq$ ... Meters:	All	125	140	160	200	240
MFGSERV <sub>2020</sub>	0.01 [0.022]	-0.00 [0.039]	-0.03 [0.037]	0.06 [0.045]	0.03 [0.051]	0.01 [0.049]
NRXGDP <sub>1960–2020</sub>	0.05** [0.023]	0.04 [0.035]	0.08** [0.036]	0.09* [0.043]	0.13** [0.063]	0.14** [0.062]
DEINDU <sub>1980–2020</sub>	-0.03 [0.024]	-0.06 [0.044]	-0.07* [0.038]	-0.04 [0.047]	0.02 [0.065]	0.01 [0.061]
NRXGDP - MFGSERV	0.05** [0.02]	0.05 [0.03]	0.11*** [0.03]	0.03 [0.06]	0.11 [0.07]	0.12* [0.07]
DEINDU - MFGSERV	-0.04 [0.03]	-0.05 [0.06]	-0.04 [0.05]	-0.10 [0.06]	-0.01 [0.08]	-0.00 [0.08]
Obs; Controls	115; Y	115; Y	115; Y	115; Y	115; Y	115; Y
<b>Panel B: + Urban Dvt Ctrls</b>	<b>10-Yr Panel (w/ 4 Lags): Dep. Var.: Log Non-Residential Height Density <i>t</i></b>					
Buildings $\geq$ ... Meters:	All	125	140	160	200	240
Sum for MFGSERV Lags	-0.01 [0.06]	0.01 [0.09]	-0.03 [0.09]	0.01 [0.09]	-0.05 [0.11]	-0.15 [0.11]
Sum for NRXGDP Lags	0.04 [0.04]	-0.01 [0.07]	0.00 [0.07]	0.13* [0.08]	0.13* [0.08]	0.10 [0.08]
Sum for DEINDU Lags	-0.06 [0.07]	0.10 [0.13]	0.13 [0.12]	0.58** [0.26]	0.46* [0.27]	0.39 [0.25]
Obs; Cntry & Yr FE, Ctrls	346; Y	346; Y	346; Y	346; Y	346; Y	346; Y
<b>Panel C: Long.Diff; Dep.Var.:</b>	Vanity (Tip-Occup.)	Log Non-Residential Height Density c. 2020 Based on ...				
+ Urban Dvt Ctrls		Steel	Concrete	Capital	Cap+Largest	Other
MFGSERV <sub>2020</sub>	-0.06 [0.080]	0.13*** [0.040]	0.01 [0.038]	0.01 [0.024]	0.01 [0.041]	0.05 [0.038]
NRXGDP <sub>1960–2020</sub>	0.09 [0.065]	0.03 [0.052]	0.08** [0.033]	0.05* [0.026]	0.03 [0.054]	0.09** [0.037]
DEINDU <sub>1980–2020</sub>	0.00 [0.035]	0.02 [0.054]	-0.04 [0.033]	-0.03 [0.029]	-0.03 [0.044]	0.09 [0.059]
NRXGDP - MFGSERV	0.15*** [0.05]	-0.10* [0.05]	0.07** [0.03]	0.03 [0.03]	0.03 [0.06]	0.04 [0.04]
DEINDU - MFGSERV	0.06 [0.07]	-0.11 [0.07]	-0.05 [0.06]	-0.04 [0.03]	-0.04 [0.06]	0.04 [0.07]
Obs; Controls	38; Y	115; Y	115; Y	115; Y	115; Y	115; Y

Notes: Robust SE in parentheses (clust. at the country level in Panel B).

Table D.14: Natural Resources &amp; Construction, Long-Diff., 1970-2020

Dependent Variable: Long-Difference	Log Sum Cement (Tons; 70-20)		Log Sum Constr.		Log Sum Constr.		Slum Share	
	Production	Consumption	GDP (70-20; PPP)	GDP (70-20; PPP)	(%) c. 2010	(%) c. 2010	(%) c. 2010	(%) c. 2010
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
MFGSERV 2020/2010	0.05*** [0.018]	0.01 [0.014]	0.05*** [0.019]	0.01 [0.014]	0.01 [0.02]	-0.01* [0.01]	-0.55* [0.32]	0.18 [0.31]
NRXGDP 1970-2020/2010	0.02 [0.021]	0.02 [0.017]	0.01 [0.020]	0.01 [0.016]	0.00 [0.02]	-0.01 [0.01]	-0.65* [0.36]	0.14 [0.37]
DEINDU 1980-2020/2010	-0.01 [0.034]	0.01 [0.021]	-0.01 [0.034]	0.01 [0.019]	-0.01 [0.02]	-0.01 [0.01]	-0.16 [0.74]	0.06 [0.57]
NRXGDP - MFGSERV	-0.03 [0.02]	0.01 [0.02]	-0.03 [0.02]	0.01 [0.02]	-0.01 [0.02]	-0.02 [0.03]	-0.10 [0.36]	-0.04 [0.33]
DEINDU - MFGSERV	-0.06* [0.04]	-0.00 [0.02]	-0.06 [0.04]	0.01 [0.02]	0.01 [0.01]	0.00 [0.02]	0.39 [0.70]	-0.12 [0.61]
NRXGDP - DEINDU	0.03 [0.04]	0.00 [0.02]	0.03 [0.04]	0.00 [0.02]	0.01 [0.03]	0.01 [0.03]	-0.49 [0.62]	0.09 [0.46]
Obs.; Core Controls	80; Y	80; Y	80; Y	80; Y	115; Y	115; Y	91; Y	91; Y
Ctrls Urban Econ Dvt.	N	Y	N	Y	N	Y	N	Y

Notes: Robust SE in parentheses: \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Table D.15: Resources, (De-)Industrialization, &amp; Human Capital, c. 2000

	(1)	(2)	(3)	(4)	(5)
<b>Panel A:</b> Dep. Var.: (urban; c. 2000-2020)	Avg Number Years Educ.	Harmonized Test Score	Yrs Educ. x Test Score	Returns to Educ.	Yrs Educ. x Returns
MFGSERV	0.04* [0.02]	0.93 [0.62]	0.03 [0.02]	0.15*** [0.04]	2.06*** [0.49]
NRXGDP	0.07** [0.03]	-0.30 [0.93]	0.04* [0.03]	0.11** [0.05]	2.01*** [0.55]
DEINDU	0.16** [0.07]	1.82 [3.14]	0.14 [0.12]	-0.03 [0.13]	0.05 [0.93]
NRXGDP - MFGSERV	0.03 [0.03]	-1.23** [0.54]	0.01 [0.03]	-0.05 [0.03]	-0.05 [0.55]
DEINDU - MFGSERV	0.11 [0.08]	0.89 [3.00]	0.11 [0.12]	-0.18 [0.13]	-2.00* [1.01]
Observations	53	101	51	84	48
<b>Panel B:</b> Dep. Var.: (urban; c. 2000-2020)	Ret. Educ. Reg 01 FE	Ret. Educ. Reg 02 FE	Ret. Educ. PSU FE	Ret x Yrs Edu Reg 01 FE	Ret x Yrs Edu Reg 02 FE
MFGSERV	0.25*** [0.07]	0.18*** [0.05]	0.14*** [0.03]	2.00*** [0.50]	2.05*** [0.48]
NRXGDP	0.12 [0.09]	0.13** [0.06]	0.17** [0.08]	0.65 [0.66]	2.07*** [0.62]
DEINDU	0.16 [0.14]	0.09 [0.15]	-0.05 [0.37]	0.11 [1.40]	0.91 [0.86]
NRXGDP - MFGSERV	-0.14* [0.07]	-0.04 [0.02]	0.03 [0.07]	-1.35 [0.99]	0.02 [0.61]
DEINDU - MFGSERV	-0.09 [0.13]	-0.08 [0.14]	-0.18 [0.37]	-1.89 [1.15]	-1.14 [0.89]
Observations	46	66	51	28	40
<b>Panel C:</b> Dep. Var.: (urban; c. 2000-2020)	Ret x Yrs Edu PSU FE	Returns to Experience	Ret. Exp. Reg 01 FE	Ret. Exp. Reg 02 FE	Ret. Exp. PSU FE
MFGSERV	1.35*** [0.30]	0.01 [0.01]	0.02 [0.02]	0.01 [0.01]	0.01 [0.01]
NRXGDP	1.67** [0.75]	-0.02 [0.01]	0.02 [0.01]	-0.02 [0.01]	0.01 [0.02]
DEINDU	3.57 [2.08]	-0.02 [0.03]	-0.01 [0.03]	-0.03 [0.03]	-0.21*** [0.07]
NRXGDP - MFGSERV	0.32 [0.69]	-0.03*** [0.01]	0.00 [0.03]	-0.03*** [0.01]	-0.00 [0.01]
DEINDU - MFGSERV	2.22 [2.22]	-0.03 [0.03]	-0.02 [0.03]	-0.04 [0.03]	-0.22*** [0.07]
Observations	29	84	46	66	51

Notes: Cross-sectional regressions c. 2000 (2020 for the test scores). See text for details. Robust SE.